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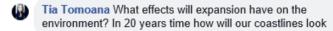
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Hawke's Bay Regional Council Good morning... Doing nothing isn't an option as the Council believes this would stifle our economy and cost jobs. Already the Port is turning away big ships and cruise liners because there's just not enough space and that's not in Hawke's Bay's intere... See More

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Like · Reply · Message · 5w

Tia Tomoana What effects will expansion have on the environment? In 20 years time how will our coastlines look

Like · Reply · Message · 5w

Hawke's Bay Regional Council Tia TomoanaThe proposed new wharf is remarkably unobtrusive, making the most of the existing footprint. All of the environmental considerations have been subject to thorough and independent discussion and consideration through the resource consenting process. Have you had a chance yet to read the consultation document? I think you will find it really interesting.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



1

Tia Tomoana Hawke's Bay Regional Council could you please link me to the consultation document? And thank you for your response

Like · Reply · Message · 5w

Tia Tomoana Hawke's Bay Regional Council could you please link me to the consultation document? And thank you for your response

Like · Reply · Message · 5w

Tia Tomoana Hawke's Bay Regional Council could you please link me to the consultation document? And thank you for your response

Like · Reply · Message · 5w



This is about cheap freight using bigger boats to export local

Like · Reply · Message · 5w

→ View 13 more replies

Hawke's Bay Regional Council Angela Kireka Angela, it's a good guestion and one addressed at some length in the consultation document at www.hbrc.govt.nz. In short, the Port is unable to borrow to fund this level of growth without taking its debt to imprudent levels. The Port requ... See More

HBRC.GOVT.NZ

Home | Hawke's Bay Regional Council

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?]

lain Dick Matt LeQuesne sorry Matt...but not correct. Bigger ships dont necessarily equate to cheaper rates. Chartering his usually a very expensive options and it only gets product to one destination.

Like · Reply · Message · 4w



Matt LeQuesne lain Dick All we have been told for the last 30 years in NZ is User pays and the cost must be borne by those who caused it and businesses have drilled this into the population for a long time now.

Now we are being asked to subsidise the transport cos... See More

Like · Reply · Message · 4w · Edited





Matt LeQuesne Drew Hawthorne Well I guess when you work at the port of Napier you have a pretty vested interest in its expansions.

Like · Reply · Message · 4w



Matt LeQuesne Drew Hawthorne Well I guess when you work at the port of Napier you have a pretty vested interest in its expansions.

Like · Reply · Message · 4w



Write a reply..









Tia Tomoana Don't see the point in an increase of 50% in rates for pure profit? Should this go ahead, at what point will ratepayers benefit? And how?

Like - Reply - Message - 5w



Hawke's Bay Regional Council Tia Tomoana Under the preferred option of a minority share float, Council would keep majority ownership and control. The Port would be enabled to grow with no ratepayer impact. Additionally the Council would retain good exposure on behalf of ratepayers to a key strategic asset that will continue to grow and deliver more returns to the region.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Rob Fargher Hmmmm..... ...be sure to listen to the people, all of

And people be sure to speak, sensibly. Griping, whinging and complaining are things nobody wants to hear, be constructive.

Like · Reply · Message · 5w





Lars Janson Key to the success of HB





### Hawke's Bay Regional Council shared a post.

Published by Drew Broadley [?] - October 5 - @

This week, our Regional Councillors took the opportunity to see Port operations first hand...



### Napier Port

October 5 - Q

Hawke's Bay Regional Councillors visited Napier Port's on-site packing operation this week. Port Pack filled a record 51,000 containers for export this year with mostly wood pulp and processed timber.

<b>322</b> People Reached	77 Engagements	Boost Unavailable	
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### Angela Kireka The Port is NOT For Sale...



Like · Reply · Message · 7w



Hawke's Bay Regional Council Hi Angela, the Regional Council is consulting on four options, two of which involve no sale (ratepayers fund it and long-term lease). Do you like the sound of either of these?

Like · Reply · Commented on by Jonathan Hill [?] · 7w



Eden Te Amorangi Kireka-Whaanga Hawke's Bay Regional Council absoutely not it sounds like the options r very limited and theres a billion and 1 other options not included because selling local assets for overseas interests is nothing new to your councils, its been an absolute whitewash for centuries and before i die i hv hope we will see justice.

Like · Reply · Message · 7w





Here's a great video of a bustling Napier Port. Remember we start consultation on Monday around how to fund the Port's growth. For more details visit www.hbrc.govt.nz



9,105 Views

## **Napier Port**

October 10 · 🕢

Hawke's Bay's economy is thriving and cargo volumes are growing. As a result, Napier Port needs to grow too.

<b>525</b> People Reached	119 Engagements	Boost Unavailable	
<b>00</b> 25		2 Comments 6	Shares
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525 People Reached

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Kelvyn Stevens Asset stripping is still not an option. You mention the port regards investment risk, well there was no problem with the Ruataniwha dam deal backed by the council. That was major risk on steroids but you were happy to pump millions of dollars into that... See More

Like · Reply · Message · 6w





Hawke's Bay Regional Council The formal consultation on four options for funding the Port's growth starts tomorrow and runs for a month. The consultation document has been on line for nearly two weeks and is available at <a href="https://www.hbrc.govt.nz">www.hbrc.govt.nz</a>. It will also be posted to every household ... See More



HBRC.GOVT.NZ

# Home | Hawke's Bay Regional Council

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?] · 6w



Matt LeQuesne Same deal as the RWSS ..... User pays!

Don't socialise the cost of export freight charges!

Like · Reply · Message · 6w









ROYAL 5

# Hawke's Bay Regional Council 'Investing in Our Port' luncheon

Why does the Port need to grow, and how are we going to fund this?

Napier Port CE Todd Dawson and HBRC CE James Palmer will serve up the Port's business case for expansion, and the Regional Council's proposal to sustain the region's appetite for economic prosperity.

Wednesday 17 October 2018 11.30 - 1.30pm Tickets \$25

Purchase through eventfinda.co.nz or Phone: 06 878 3123 Email: admin@showgroundshb.co.nz ASP

RSVP by 10 October 2018



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Responses

+0 last 7 days

**Ticket Clicks** 

+0 last 7 days

Audience

Women 35-44 17% of total reach

OCT 17

# Investing in Our Port luncheon

Public · Hosted by Hawke's Bay Regional Council

★ Interested ✓ Going

\*\*\*

Wednesday, October 17, 2018 at 11:30 AM - 1:30 PM about 1 month ago

Hawke's Bay A & P Showgrounds

Show Map

English (US) · 中文(简体) · 한국어 · Español Português (Brasil)



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#### Details

Hawke's Bay Regional Council 'Investing in Our Port' luncheon

Why does the Port need to grow, and how are we going to fund this?

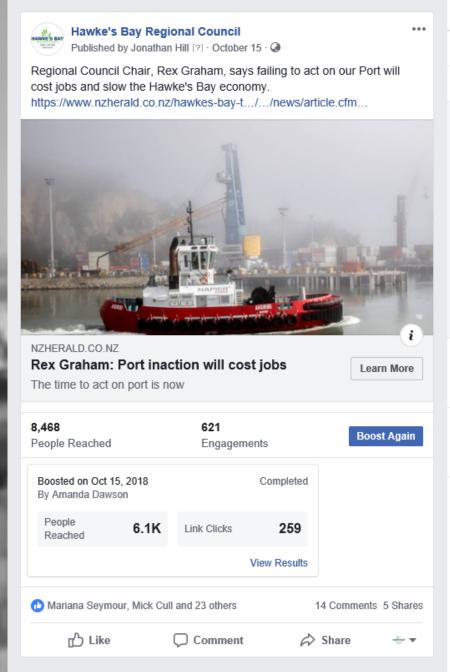
Napier Port CE Todd Dawson and HBRC CE James Palmer will serve up the Port's business case for expansion, and the Regional Council's proposal to sustain the region's appetite for economic prosperity.

Ticket Information:

Tickets available through eventfinder:

https://www.eventfinda.co.nz/2018/hawkers-bay-regional-council-linvestingin-our-portr-luncheon/hastings

General Admission: \$28.00 (\$25.00 + \$3.00 fees)



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Most Relevant ▼

Mike Harris The Ruataniwha Dam should have gone ahead... with Global warming and more draughts forecast for the bay even more reason dam should have gone ahead, the Dam will have paid itself over. Regional Council is full of non business individuals who don't have... See More

Like · Reply · Message · 4w



Pete Rutter Mike Harris - very true, John Palairet was an obstacle in that expansion, now he's sticking his nose into the port

Like · Reply · Message · 4w



Like · Reply · Message · 4w









Bruce Kenyon Typical political bs Rex. If the port expansion is as important as you suggest the Port company should fund it out of future earnings like any other business.

Like · Reply · Message · 5w



4

Paul Odell Crap productivity will fund extension get the charges right user pays. What's your agenda Rex. Don't even think about selling the family jewellery

3 Like · Reply · Message · 5w · Edited



Wayne Grundy Our port does not have the roads to handle it! let alone making it any bigger! as its not in a very good spot.

Like · Reply · Message · 5w



Like · Reply · Message · 5w

Wayne Grundy James Joll Look what happened in Tauranga its turning into a mini Auckland

Like · Reply · Message · 5w · Edited



Matt LeQuesne Come on Rex they said the same about the Ruataniwha Dam.

Have you looked for a job lately?

Hundreds of jobs out there. Employers are very short of good skilled staff.

Make the exporters pay for the expansion by charging them more.

It's called user pays.

Don't socialise the cost of export freight!

Farming subsidies went out in the 80's. This is just a subsidy by stealth.

Like · Reply · Message · 5w





Chris King Regional council stuffed the Ruataniwha Dam up now the PORT of Napier will be next by the Regional council. The boys at the top should step down and let a business person to run it. Or sell it off if I was in business I would have to close down if I was not making a profit. It should have no reflection on our rates at all

Like · Reply · Message · 5w · Edited

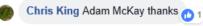


Adam McKay Napier City Council has nothing to do with it. It's owned by the Regional Council who want to sell part

Like · Reply · Message · 5w



Like · Reply · Message · 5w



Like · Reply · Message · 5w

Campbell Angus So if you don't want to raise rates or sell 45% what is the solution?

Like · Reply · Message · 5w

Paul Eady Campbell Angus If the profitability of the required investment stacks up (as presumably it does to justify a share issue) then we should do a bond issue and raise the funds that way. Repay the debt through the increased profitability and once that is p... See More

Like · Reply · Message · 5w · Edited



Bob Single Well time to downsize at the top and have one council .tsunami will relocate the port and float hawkesbay economy

Like · Reply · Message · 5w





Gay Robertson User pays! \_\_\_\_ 1

Like · Reply · Message · 5w



Mike Welsby Makes sense.

Like · Reply · Message · 5w



Mariana Seymour Paul Bailey, Bring Barbra Arnott out of retirement in an Advisory Role, When she was Mayor of Napier, (The Best Napier ever had) She help sort out the smooth running od the Port of Napier, Also The Napier Fire Services and St John's IMPLEMENTATION of Policies...

Like · Reply · Message · 5w



Matt Woods It would appear Rex that nobody agrees with you. Take the hint.

Like · Reply · Message · 5w



Matt LeQuesne Perhapes the HBRC should read this report? https://lookaside.fbsbx.com/.../Implications-from-Bigger...

Like · Reply · Message · 5w



Jo Munro Phil Mckraken

Like · Reply · Message · 5w





Published by Amanda Dawson [?] - October 15 - @

Have your say on how we invest to grow our Port. See more at https://www.hbrc.govt.nz/our-coun.../.../latest-news/article/556



Between 2016 and 2018, total cargo volumes increased by 25%

Between 2016 and 2028, cargo volumes are expected to increase by 57%





More and bigger cargo ships want to come here

More and bigger cruise ships want to come here

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☼ ♣ Teresa Greekz, Sebastien Hamilton and 47 others 29 Comments 13 Shares

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103	91	12

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Karen Taotahi Don't need to expand the port. Napier is just right how it is. Don't need anymore trucks on the road or bigger cruise ships or anymore containers parked up all over the city.

Like · Reply · Message · 5w





Heather Scherger We are still following the line of growth and consumption without really addressing if this is the direction we need to be taking. HBRC are you also factoring in the environment and the health of the people who live here, not just the health of the ec... See More

Like · Reply · Message · 5w





Matt LeQuesne One sided propaganda from the HBRC. The people of HB must sell any of the port.

This is the start of clever money men shifting a public asset to private ownership! ... See More

Like · Reply · Message · 5w



Hawke's Bay Regional Council Matt, there's four options being consulted on and every household in Hawke's Bay will receive a consultation document and a freepost submission form. We will also hold hearings and encourage you to have your say on any option you think will best serve Hawke's Bay.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Like · Reply · Message · 5w



John Kent Hawke's Bay Regional Council Why is one option not "Run the port in a financially viable manner"

Like · Reply · Message · 5w



Hawke's Bay Regional Council John, the port is well run. However, like many assets around the world, it is facing a step-change in investment to enable it to meet the continued growth of Hawke's Bay. The Council is now consulting on four options as to how best to fund it - each option delivers different outcomes.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



John Kent I have no idea whether the port is run well or not but I have just come from back from Tauranga where there is 5 ships at anchor waiting to get a birth and there was no outcry about wanting a new wharf . More a pat on the back for being busy and making a lot of money (70 million this year)

Like · Reply · Message · 5w





Hawke's Bay Regional Council John, Port of Tauranga is, as you rightly say, a fantastic story. It's not directly comparable with Napier as it is in a very different location, is a deep water port and is substantially larger with bulk oil terminals, among other attributes. However.... See More

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Matt LeQuesne Hawke's Bay Regional Council if the port is well run why are there about 8 container trailers parked up doing nothing for the last 3-4 years?

Was it because when they were bought they were not fit for purpose as they only have 2 axels and can't carry... See More

Like · Reply · Message · 5w





Matt LeQuesne Hawke's Bay Regional Council simple question was asked and a simple answer is required in the form of an official information Act request .....

How about the answer please

Like · Reply · Message · 5w





Jeanie Peters Pay for your Dam you greedy lot Leave our Port alone

Like · Reply · Message · 5w



Gay Robertson Perhaps the money you have invested in other regions could be brought back to this region and used for the port expansion if it really is necessary.

Like · Reply · Message · 4w





Write a reply..

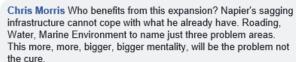




Leith Hayllar My fear is you better leave Harding roads two little beaches out of your future expansion plans. They are lovely little family safe spots to swim, and they are rare in close walking/biking distance for napier residents.

Like · Reply · Message · 4w





Like · Reply · Message · 5w





Hawke's Bay Regional Council Chris, the proposed new wharf makes use of the existing Port footprint and uses space well. It is remarkably unobtrusive in design. In terms of who benefits from this expansion: tourism operators. retailers, foresters, Port staff (a growing Port is critical to jobs), primary producers, exporters. The Port is associated with half of Hawke's Bay's economy. It must meet the demands of our region if it is to stay competitive.

Like · Reply · Commented on by Jonathan Hill [?] · 5w





Pete Rutter Hawke's Bay Regional Council - that berth will be unusable when Southerly surge waves are created

Like · Reply · Message · 4w



Pete Rutter Hawke's Bay Regional Council - that berth will be unusable when Southerly surge waves are created

Like · Reply · Message · 4w



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Like · Reply · Message · 4w



Pete Rutter Hawke's Bay Regional Council - that berth will be unusable when Southerly surge waves are created

Like · Reply · Message · 4w



Anna Lorck Can you please provide scenarios for what happens with ROI over the same period and how this impacts on capital investment?

Can please provide a ratio of this to borrowing and rate increases. If it's in the document please can you highlight the page?

Like · Reply · Message · 5w



-

Hawke's Bay Regional Council Anna, I think what you are asking for is a breakdown of the returns implications for Council for each of the options. For Option A (Council borrowing / ratepayer funding) the dividend would be \$133.4 million over the Council's long-term plan period. The cost of servicing the debt would be \$92.9 million over the same period, with an average ratepayer impact of \$956. Obviously some would need to pay more or less, depending on land values. Option B (minority IPO) would see dividends plus conservative returns from invested proceeds equal \$114.2 million, up \$14.3 million on the long-term plan forecast port dividend; no impact on rates. Option C (minority sale) would see post sale dividends plus investment proceeds of \$99.1 million, down from \$109.9 million forecast long-term plan Port dividend with a potential \$900,000 negative rates impact. Option D (lease) generates the biggest returns with total returns on invested proceeds of \$150.5 million over the long-term plan period; \$50.6 million more than the forecast long-term plan Port dividend assumptions. So a lease returns the most, followed by minority IPO. There's a small negative ratepayer impact under the minority sale scenario and a significant one under the Council borrowing / ratepayer funding option. I hope this helps. All of these numbers are outlined in the tables for each of the options on pages 11, 12, 13, 14. Happy to try again if there's other data you need.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Richard Bawden So raise debt and service that debt with the increased income all this extra business is going to generate. Thanks

Like · Reply · Message · 5w



Hide 11 Replies



Hawke's Bay Regional Council Richard that's a sensible suggestion. The consultation document which will probably arrive in your letterbox over the next day or two goes into quite a lot of detail on this. In short, the Port can't borrow to fund this investment without taking debt ... See More

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Andrew Reyngoud Hawke's Bay Regional Council There is information not included in the document that would help me to understand things better. The CAPEX is explained well, but not the ROI. For investment to be worthwhile, the ROI needs to substantially exceed the cost of capital. This would mean that the cost of debt would be more than covered by the increased income from the investment.

Like · Reply · Message · 5w



Matt LeQuesne Hawke's Bay Regional Council Please define uncomfortable as a percentage?

Like · Reply · Message · 5w





Richard Bawden I also hear that the port is currently around \$68m in debt. I haven't seen the consultation document yet, but some understanding of how the port has incurred that level of debt to date would be useful - would help ratepayers to understand whether the port is being managed in a sustainable, profitable and efficient manner.

Like · Reply · Message · 5w





Bruce Hodgson Hawke's Bay Regional Council please engage and respond to these very good questions

Like · Reply · Message · 5w



Halverson Lynda Watene Gisborne will welcome any business if you're 'counting your pennies.'

Like · Reply · Message · 5w





Hawke's Bay Regional Council Richard Bawden Richard, the Port's current debt is \$86 million. Matt, to your question, this is approximately 2xEBITDAF (or annual earnings before interest and tax) which is a reasonable level of debt for an organisation like this to hold but which wou... See More

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Trevor Walker And how much of the ports sale will repay debt from the millions u spent on that dam that never got of the ground. It's the HBRC debt that's the problem , u have ran it in to the ground and now u need the port to dig u out of s big hole

Like · Reply · Message · 5w



John Kent Hawke's Bay Regional Council and who do you think is covering the \$86 million debt the port has already booked up

Like · Reply · Message · 5w



John Kent Halverson Lynda Watene Gisborne is already planning to double its wharf at a cost of \$70 million (Interesting that our one will cost twice that and theres no land reclamation in our plan) The ships will still have to come to Napier to fill up as the depth of Gisborne port is a lot less than Napier

Like · Reply · Message · 5w



Hawke's Bay Regional Council Trevor Walker Trevor, HBRC has very little debt on its balance sheet but, as

HBRC has very little debt on its balance sheet but, as identified in the 2018 - 2028 long-term plan, there is a lot to be done to remediate and future-proof Hawke's Bay's natural environment. Council has committed to funding a 10 year, \$70 million programme of environmental initiatives which will involve sensible borrowing. Borrowing on top of that to fund the Port would take Council borrowing to high levels and potentially limit its ability to perform its core tasks, such as in a natural disaster situation.

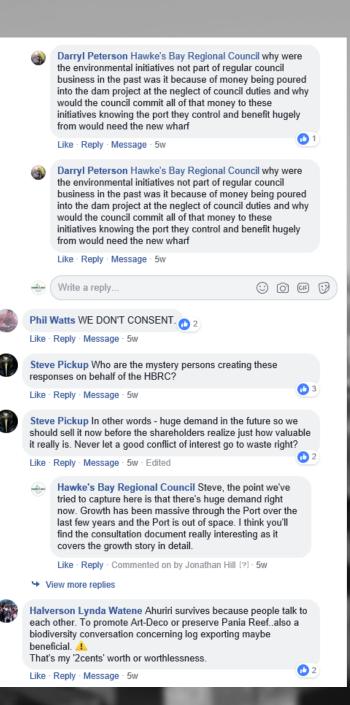
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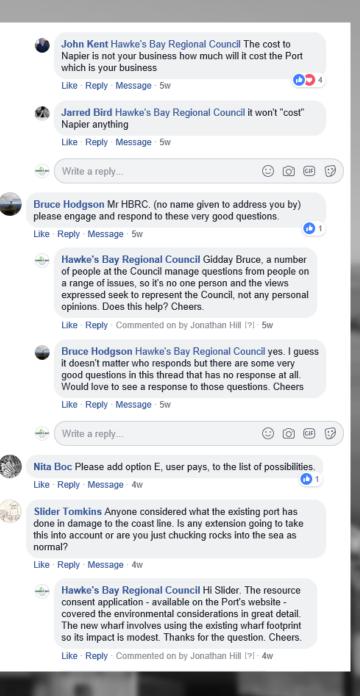


Halverson Lynda Watene Hawke's Bay Regional Council So Gizzy didn't go ahead with that rumour of deepening their port?

iko - Poply - Moccogo - Fw









Slider Tomkins So you gave your self consent? 7



Like · Reply · Message · 4w



Hawke's Bay Regional Council Slider, no. The Port made a detailed resource consent application which was heard by three independent commissioners. There were hearings held for any interested parties or individuals. Thanks for the opportunity to clarify this as it's a good question.

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Write a reply...





0





Eduardo Pérez MORE MORE MORE!...more paper rectangles and more number\$ on the screen 🙇

Like · Reply · Message · 4w



John Kent If you look at the figures above there is not a massive increase in trade predicted from now to 2028 as 25 % has already occurred leaving an increase of 2.5% per year from now which is not enough to service the loan. My concern is what if they sell 49... See More

Like · Reply · Message · 5w



Hawke's Bay Regional Council John, the resource consent application for the new wharf (Wharf 6) has been considered by independent commissioners and a decision shouldn't be too far away. The Port's Wharf 6 justification report is on hbrc.govt.nz and, should the Council end up secu... See More

Like · Reply · Commented on by Jonathan Hill [?] · 5w

View more replies



Grer Compston Hi I think it's becoming perfectly clear It's time this regional council if they where brutally honest simply

Cease and desist ... See More

Like · Reply · Message · 5w



Hawke's Bay Regional Council Hi Grer, thanks for getting in touch. We are absolutely asking what you think. You should receive an audited consultation document in the post over the next day or two, followed by a freepost submission form asking for you to state your preferences and comment. Look forward to receiving your submission you can do it on line at hbrc.govt.nz if you prefer.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Matt LeQuesne Maybe the HBRC should read this report.

Page 43 is interesting. ... See More

Like · Reply · Message · 5w



Hawke's Bay Regional Council Matt, which piece on page 43? I'm having a look at the moment.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Matt LeQuesne Hawke's Bay Regional Council You should be showing us the report.

You read it start to finish.

Like · Reply · Message · 5w



Matt LeQuesne Hawke's Bay Regional Council You should be showing us the report.

You read it start to finish.

Like · Reply · Message · 5w



Walter Marich It's not a question you ask ordinary folks who have nothing to do with shipping and no fair to impose them a levy to expand the port!

What needs to be done is to call a forum of all business people, including those who use the port as exporters and imp... See More

Like · Reply · Message · 5w



Brendon Gibbs Put scaling sheds on prebensen drive so logs trucks aren't all queuing up around other businesses

Like · Reply · Message · 5w



Simon Beals Logan Smith there goes Harding road, hopefully the pencil in a artificial reef....

Like · Reply · Message · 4w

◆ 1 Reply



Andrew Reyngoud Having now read the consultation document, there does seem to be a missing part of the puzzle. What is requested is defined - that is the CAPEX, but the motivation is described in terms of growth rather than return on expenditure. Normally measures lik... See More

Like · Reply · Message · 5w





### Hawke's Bay Regional Council

Published by Amanda Dawson [?] - October 16 - @

Container vessels and cruise ships are getting longer and wider. Our Port has to grow to stay competitive.

See more at https://www.hbrc.govt.nz/our-coun.../.../latest-news/article/556

# Our port is at capacity













...

We expect to turn away seven cruise ships next year - representing 16,500 visitors and \$3.5 million of lost tourism spend



We are turning away larger cargo ships because of limited wharf space



Because the port is congested, ships are having to move to enable other ships to enter and exit, impacting efficiency

# Doing nothing will stifle growth



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Clare-Louise Gerbault Have the environmental costs and impacts been added to your fiscal equation?

Like · Reply · Message · 6w



Hawke's Bay Regional Council Hi Clare-Louise, very good question. The answer is yes, the environmental impacts of the new wharf were thoroughly canvassed during the resource consent hearings in front of independent commissioners. There's heaps of detail on the Port's website on this subject too. Cheers and thanks.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Steven Waerea Build logging wharf at Mahia.



Like · Reply · Message · 5w



Jay Bee Ask Venice how it is going. You can have too much of a good thing.

Like · Reply · Message · 5w



Jay Bee As regards tourist numbers and it's effect on the local infrastructure and life.



David Stiles Exactly where do those tourism dollars go? Who provides the infrastructure for them? Have you ever tried to get work done in Napier when one of those high-class prison hulks is in

Like - Reply - Message - 5w



Sam Murphy Pay your Debit first

Like - Reply - Message - 6w



Phil Watts CLOSE THE BORDERS OR NO BIOSECURITY.

Like · Reply · Message · 5w



Terry Leonard The port must remain 100% rate payer owned .A fight if necessary. Don't believe the spin and most of all do not trust them . Least we forget the Dam con job attempt ...

Like - Reply - Message - 5w - Edited



Hawke's Bay Regional Council Kia ora Terry. Retaining 100 per cent ratepayer ownership is the outcome in two of the four options the Council is currently consulting on, so make sure you make a submission! Thanks for getting in



## Hawke's Bay Regional Council

Published by Jonathan Hill [?] · October 17 · @

Quite a lot of interesting press on how best to fund our Port recently: https://www.nzherald.co.nz/nz/news/article.cfm...



### NZHERALD.CO.NZ

# The all-too common dilemma of Napier Port

Port ownership is a common question for councils to ask.



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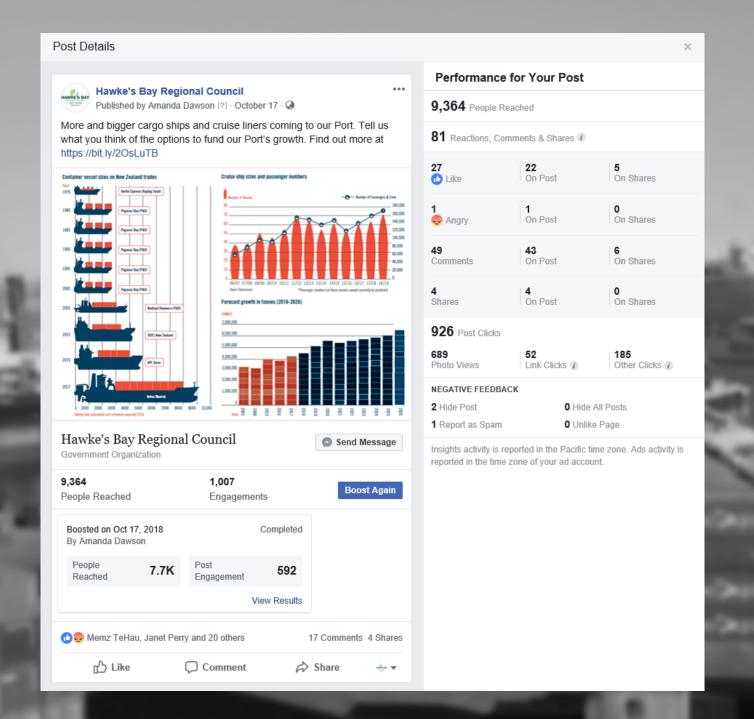
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Altom Tom Who's projecting the tonnage increase in graph? And what's it based on? It's hard to believe in the last 14 years there has had less than 30% increase, but in the next 9 years there will be over 50 % increase.

I hope it's not the same people who project Napier's museum / art gallery numbers.

Like · Reply · Message · 4w





Matt LeQuesne No need for them.

Read this report. ... See More

Like · Reply · Message · 5w



John Kent I would like to know how much the council is collecting in leases from the Napier properties and giving to the ACC Why was there no consultation regarding the loss of this income which clearly the Port has had to cover by increasing its dividends rather than investing in its operations

Like · Reply · Message · 4w



Hawke's Bay Regional Council Hi John, sorry about the delay in responding. I have passed your feedback onto our property team for clarification. Thanks, Elizabeth

Like · Reply · 4w



John Kent Hawke's Bay Regional Council So when are they going to reply. The figures should be readily available

Like · Reply · Message · 4w



John Kent Hawke's Bay Regional Council So when are they going to reply. The figures should be readily available

Like · Reply · Message · 4w



John Kent Hawke's Bay Regional Council So when are they going to reply. The figures should be readily available

Like · Reply · Message · 4w



John Kent Hawke's Bay Regional Council So when are they going to reply. The figures should be readily available

Like · Reply · Message · 4w



Doug McIntosh Just borrow against the projected profits, if its such a great investment banks will fight to lend you the money.

Like · Reply · Message · 4w



Hawke's Bay Regional Council Hi Doug, it's a fair question and one of the first looked at. The Port's current debt is at ~2x earnings. The Council's view is that the Port cannot borrow to that level without taking debt to imprudent levels. It's a step-change investment required here which is why we're consulting on these four options. More Port debt is not the answer to this question. Hope this helps.

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Matt LeQuesne Can you please tell us why you have eight container trailers (some have never been used) at the port and why they don't get used?

Like · Reply · Message · 4w · Edited



Hawke's Bay Regional Council Gidday Matt, feels like an operational question that you'd be better asking the Port directly - I don't know the answer and would have to ask the Port anyway. They have a FB page and are pretty responsive.

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Matt LeQuesne Hawke's Bay Regional Council Considering you/we own the port you should know.

Port expansions are an operational issue yet you are having a considerable social media campaign promoting selling half the port. (It's not really a consultation given the HBRC has been working on the deal for 2 years and the public get consulted for 6 weeks).

Can you also tell us why the port has six mobile harbour cranes but only works 3?

Not great use of capital there?

Like · Reply · Message · 4w



Matt LeQuesne Hawke's Bay Regional Council Considering you/we own the port you should know.

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Can you also tell us why the port has six mobile harbour cranes but only works 3?

Not great use of capital there?

Like · Reply · Message · 4w





Write a reply.











Afulla Noevenow I would be devastated to say the least if rate payers were asked to pay for this. My pay is stagnant but everything else morgage, power, petrol means I have to go looking like you guys. Give me a break this is nz not usa or china credit card debt loan sharks is bankrupting all of us in in

Like · Reply · Message · 3w



Hawke's Bay Regional Council Gidday Afulla, thanks for the comment. The council is aware of the impact of asking ratepayers to fund this growth. It's still an option being consulted on but the Council's preferred option seeks to strike the balance of maintaining majority ownership and control and not burdening ratepayers. What of the four options do you favour? Thanks and cheers.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Glennis Moriarty How does this tie in with HBRC policy on climate change measures??

Like · Reply · Message · 4w



Hawke's Bay Regional Council Glennis, that's a great question. The Council's long-term plan explicitly acknowledges the real work that needs to be done to repair our land and waterways, plant trees and futureproof our region for more extreme weather. It also acknowledges the impa... See More

Like · Reply · Commented on by Jonathan Hill [?] · 4w





Marc Van der Linden Why not capital raise and ask rate payers to purchase shares in the port. Only if the returns are justified.

Like · Reply · Message · 4w



Steven Waerea Where's all the millions been going to begin with?

Like · Reply · Message · 5w · Edited



Hawke's Bay Regional Council Steven, the Port has been investing and paying a dividend to Council, as you would expect with any commercial entity. Currently the Port makes up 20 per cent of the Council's total income which directly limits the rates we all pay. Council is trying to find funding for a major investment programme while protecting ratepayers from paying for it.

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Steven Waerea Ratepayers need protecting from councils

Like · Reply · Message · 4w



Hawke's Bay Regional Council Ha. I get your point! Certainly in this case if we choose the ratepayer funding option that will equate to a 53 per cent rates increase on average next year. This is the challenge in having 100 per cent ownership of a large commercial asset that now needs a very substantial period of capital investment. What do you reckon about the best way forward?

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Steven Waerea I would start with cuts by firing you, then pull the natural resources together for the benefit of the region 🔥 🍪

Like · Reply · Message · 4w



Hawke's Bay Regional Council Well, I guess I asked! Seriously though, please make sure you have your say. There's an online submission form at hbrc.govt.nz and one will be turning up in your letterbox shortly. Have a good long weekend.

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Eduardo Pérez Steven Waerea are you referring to all the millions of printed paper rectangles or all the millions of numbers on the screen? ... no need to come from anywhere, the guy behind the keyboard can add as many zeros as necessary...don't ask who has to pay tho! that's a different question 😉

Like · Reply · Message · 4w



Like · Reply · Message · 4w



Eduardo Pérez Steven better remind them of taking 10% of my wages ...unless they accept my plastic paper rectangles...pink and purple ones since they are the ones with the higher hypnotizing valuable

Like · Reply · Message · 4w



Steven Waerea Where's the other 20% of my wages going

Like · Reply · Message · 4w · Edited



Tom Gainey I would like to know how much the Regional Council has invested outside the region

Like · Reply · Message · 4w



Hawke's Bay Regional Council Hi Tom, fair enough. The Council holds a relatively modest investment in some property in Wellington. It's covered in the Regional Council's annual report here: https://www.hbrc.govt.nz/.../HBRC-2016-17-Annual-Report...

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Eduardo Pérez grow grow grow...yaeeh to the economy and endless amounts of numbers on the screen (or paper coloured rectangles depending on preference)

Like · Reply · Message · 4w



Scott Styles surely port development must go hand in hand with roading and rail? who is the overseer who is meant to tie all these things together?

Like · Reply · Message · 5w



Linda Axford When's my flier arriving? Thanks

Like · Reply · Message · 4w



Hawke's Bay Regional Council Linda, it should be with you this week. If not, please contact us early next week and we'll post you another copy. In the meantime, it's also at hbrc.govt.nz. Thanks.

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Shane Cusack Stealing all our water

to continue to meet growth.

Like · Reply · Message · 4w



Matt O'Kane Should the port not be reinvesting profits into expansion?

Like · Reply · Message · 4w



Hawke's Bay Regional Council Gidday Matt, yes. And it has been. It also pays a dividend to Council which serves to limit the rates we all pay. Part of what the Council is wanting to do here is diversify its investments and the Port is needing to make step-change investments of real scale

Like · Reply · Commented on by Jonathan Hill [?] · 4w

▶ View more replies



Matt O'Kane Should the port not be reinvesting profits into expansion?

Like · Reply · Message · 4w



Hawke's Bay Regional Council Hi Matt, the Port continues to reinvest profits into an annual/ ongoing plan of maintenance and development but building 6 Wharf is a 'once in a generation' scale of investment which needs a lot more capital in a short timeframe, cheers Drew

Like · Reply · Commented on by Drew Broadley [?] · 4w



Hawke's Bay Regional Council and here's a couple of other pieces from today's HB Today: https://www.nzherald.co.nz/hawkesbay.../news/article.cfm... and https://www.nzherald.co.nz/hawkesbay.../news/article.cfm...



NZHERALD.CO.NZ

John Palairet: Port option has serious flaws'

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?] · 5w



Matt LeQuesne The public have had enough of clever accountants and money men who know better.

We have been ripped by the finance companies and lost hundreds of millions used to bail out south Canterbury finance also run by clever accountants. The public want to 100% own the port.

Like · Reply · Message · 5w · Edited



#### Mistik Hawea Matt

Charging the port users more will make them truck there produce to other ports witch means more trucks on our roads (we can just handle it at present)

All port uses pay a considerable amount already I'm guessing. If you want it 100% public owned who funds this other than port user's?

Like · Reply · Message · 5w



Hawke's Bay Regional Council Mistik, fair questions. There's two options the Council is consulting on that involve 100 per cent ownership - a long-term lease and ratepayer funding it. While the Council has stated a preferred option, it's open to all options.

Like · Reply · Commented on by Jonathan Hill [?] · 5w



Matt LeQuesne Mistik Hawea Well try reading this report.

https://l.facebook.com/l.php...

What are your thoughts?

Like · Reply · Message · 5w



Matt LeQuesne Hawke's Bay Regional Council the other option of doing nothing is quite feasible when you read the NZIER report.

You can keep guided democracy for banana republics.

Like · Reply · Message · 5w



Pete Rutter Yeah John Palairet was one of the major obstacle to extending the runway and the airport over 10 years ago, stating there would never be the demand for the increased jet services. Look now at the mess the airport is in trying to play catch up. Simon Nixon was right about it all, so I don't think much value can be attributed to Palairet's views.

Like · Reply · Message · 5w



Write a reply..







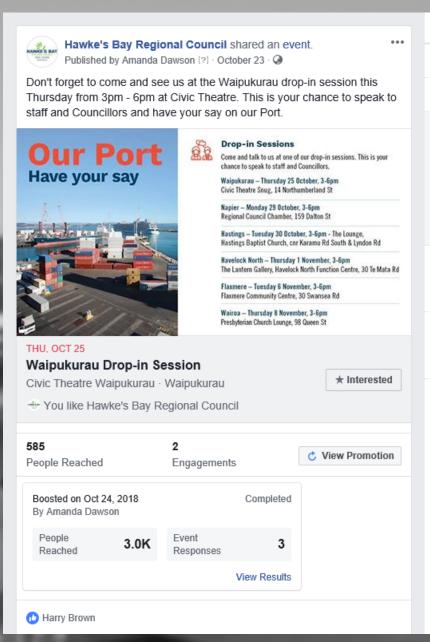


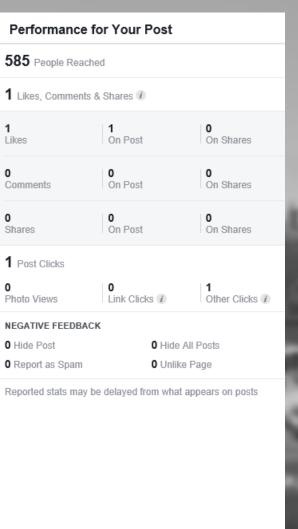
Matt LeQuesne And for a bit of balance here's another view.

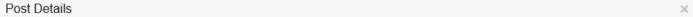
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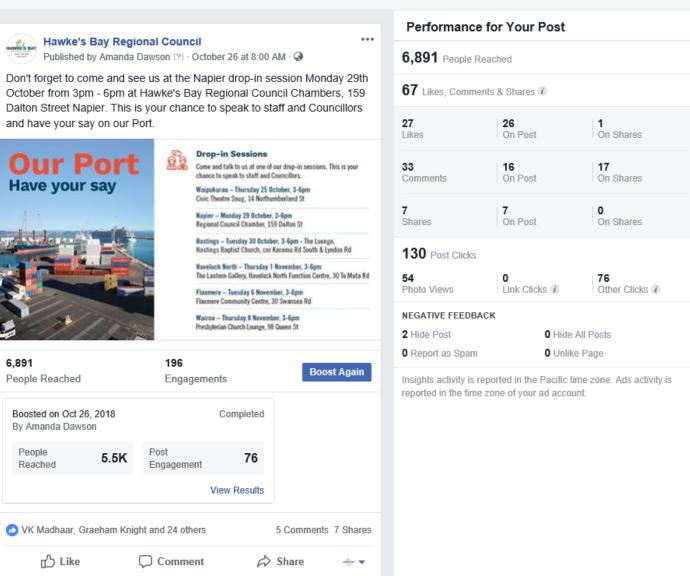
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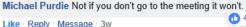




Sharon Matutinovich Don't sell the port.! No point having a say really....we all know what will happen.

Like · Reply · Message · 3w





Wanita Rarere Do we all have to line up and say no to their

Like · Reply · Message · 3w

Deborah Burnside Please put in your submission - there is an option to say none of those options and make them go back to the table and come up with another idea - the problem for me is they are selling more of the port than they need to for the port debt to be cleared and carry on - they are intending to reinvest the 83 million extra that they're going to sell in to managed funds.

Like · Reply · Message · 3w

Michael Purdie No Wanita, you make a submission.

Like - Reply - Message - 3w



Hawke's Bay Regional Council Morning Sharon. There's four options out for consultation and councillors are very open minded on the options. Please do come along and have a chat about how you reckon we should fund the Port's arowth. Cheers.

Like · Reply · Commented on by Jonathan Hill [?] · 3w

Hawke's Bay Regional Council Wanita Rarere good morning. No, not at all. You can fill out an online submission at hbrc.govt.nz or this week a free post submission form will be posted out, so you could fill that in too. Thanks.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Hawke's Bay Regional Council Deborah Burnside Gidday Deborah, completely agree with you that people should submit. Proceeds from the minority share sale option will be used, as you say, to clear the Port's debt and enable it to start to reinvest. The rest will be invested in a ring-fenced fund with returns on the invested proceeds offsetting the portion of Port dividend that will go to new investors. This is the council's preferred option as it maintains majority ownership and control of the Port, funds the Port's growth, doesn't impact ratepayers and diversifies the Council's investments. Thanks for the comment and for engaging in

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Deborah Burnside Hawke's Bay Regional Council it's the 'reinvestment' into managed funds I have an issue with. Generally a low return on your money and managed funds have regular ongoing fees... During a discussion with HBRC Officers I asked what would happen if subsequent Councillors managed to put us in to more debt through poor decision making... there's nothing to stop them selling yet more of the Port... no, there's not was the reply.

Like · Reply · Message · 3w



Wanita Rarere Hawke's Bay Regional Council thank you

Like · Reply · Message · 3w



Deborah Burnside Hawke's Bay Regional Council there are actually 5 - one is none of these... if people don't want the Port sold or as much of the Port sold they can submit 'none of these' as up to 49% does not have to be sold to achieve the investment required. An add... See More

Like · Reply · Message · 3w



Write a reply..







Anna Lorck So why now is council sending out an un-audited submission form that has changed Option A from "retain full ownership and control" to ratepayer pays" isn't that threatening us and using and misleading tactics to get people to do what it wants and sell our Port? Im hearing this could have seriously

Like · Reply · Message · 2w





Mistik Hawea Sell 49% let's buy in on it

compromised the consultation process

Like · Reply · Message · 3w



Geoffrey Bruce-Gordon Does the Port come in a bottle

Like · Reply · Message · 3w · Edited



Geoffrey Bruce-Gordon Don't sale yes

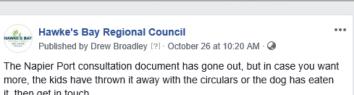
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Deborah Burnside Put that in writing to them, please.

Like · Reply · Message · 3w

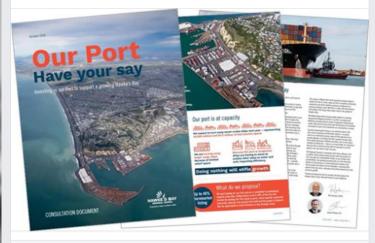




it, then get in touch.

You can pick one up from the Regional Council offices, your local library or check it out online at www.hbrc.govt.nz.

Or we can post one out - just email your address to ourplan@hbrc.govt.nz or give us a call on 835 9200.

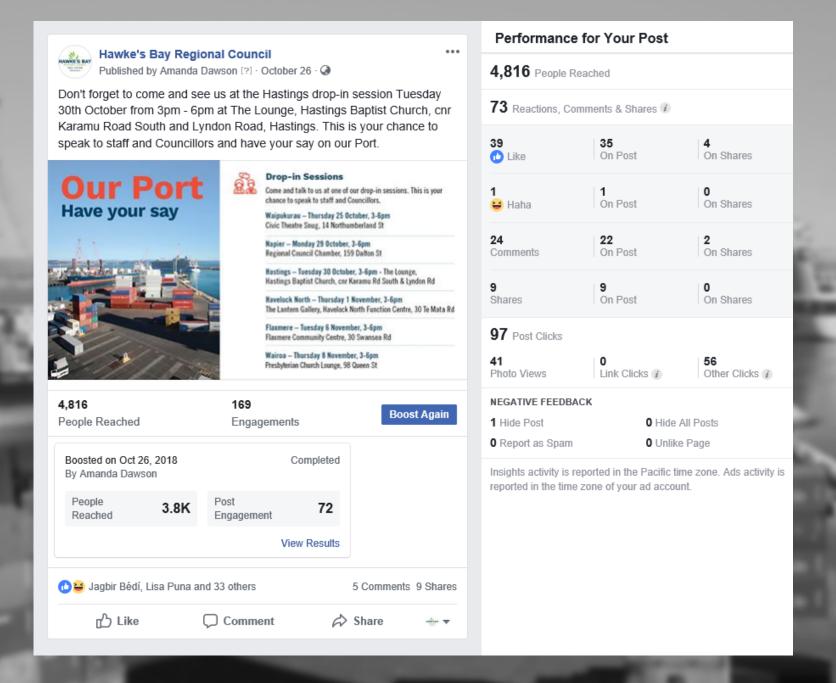




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Brenda Anderson-Coley Sort the water out first, then maybe think about what to do with the Port.

Like · Reply · Message · 3w



Louise Heremia Do not sell off our Port to foreigners! Already, the immigration policy is a total disaster!

Like · Reply · Message · 4w



Hawke's Bay Regional Council Hi Louise. We would imagine strong domestic interest in any future share sale in the Port, but there are four options being consulted on so make sure you have your say on the option you most prefer.

Like · Reply · Commented on by Jonathan Hill [?] · 4w



Bill Douglas Hawke's Bay Regional Council Ask us taxpayers for a term loan, I will



Andre Van der Zwan As I said elsewhere I am in favor of a sell off of 49%. Its a futuristic move which will benefit Hawkes Bay and Napier per se. It will be rewvenue positive and create employment. We will become a true City!

Like · Reply · Message · 4w



David Hannay It will end up in the hands of a foreign agent within time ..can you prove anything you have said?

Like · Reply · Message · 4w



Jim Beamer And once it's gone we will never get it back. A few years ago I remember foreigners wanting to buy right from our farms, to their own ports here in nz. Transport included. I wouldn't mind betting they will be chomping at the bit waiting for a piece of the port. Do it in the door you could say?

Like · Reply · Message · 4w



Andre Van der Zwan Speak to your stock broker about Auckland Port and Tauranga. Napier will retain majority holding.

Like · Reply · Message · 4w



Linda Axford 'majority holding' doesn't mean 'majority say'.

Like · Reply · Message · 3w





Like · Reply · Commented on by Jonathan Hill [?] · 3w



Linda Axford Hi, so who from HBRC is answering these questions, thanks.

Like · Reply · Message · 3w · Edited



Hawke's Bay Regional Council Linda, no one person.
There's a handful of people who respond to various
questions and post information here. They seek to express
a Regional Council perspective, not a personal one.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Linda Axford Hawke's Bay Regional Council, thank you

Like · Reply · Message · 3w



John Kent Hawke's Bay Regional Council So why won't you tell us how much you paid the ACC last year for the lease deal

Like · Reply · Message · 3w



David Hannay my guess 5 mil?

Like · Reply · Message · 3w

David Hannay Why don't you wait for the Governments strategy plan on ports?

I have to wonder if the speed this has been pushed through has something to do with that

Like · Reply · Message · 4w



Hawke's Bay Regional Council Kia ora David. We know there's always political interest in Ports - as indeed all other infrastructure - but what we're dealing with here is enabling our Port to meet the demands of our region - apples, logs, containers, tourism - and we don't think th... See More

Like · Reply · Commented on by Jonathan Hill [?] · 4w



David Hannay but not if the governments plans are to make some ports hubs of which they would help with that infrastructure i feel this has been rushed so as to have the deal signed before this plan is made public

Like · Reply · Message · 3w



David Hannay but not if the governments plans are to make some ports hubs of which they would help with that infrastructure i feel this has been rushed so as to have the deal signed before this plan is made public

Like · Reply · Message · 3w



Hawke's Bay Regional Council David Hannay Hi. The Council has been investigating this issue for almost two years so it hasn't been rushed. But even so, the port - even on current demand - is struggling to cope. It is congested and that's impacting productivity - ships are being tu... See More

Like · Reply · Commented on by Jonathan Hill [?] · 3w



David Hannay really, you managed all that while fighting tooth and nail over a dam, having three different CEO's at HBRIC and 2 on the HBRC, while mid election ...come on All shares sold would end up in over seas hands ...that's how shares work

Have to say your glossy sell out seems to have been written by the port it's self. Personal I would wait to see what the government wants to do before selling out Hawkes Bay

Like · Reply · Message · 3w · Edited





David Hannay also the only time I have heard anything about the port was when HBRIC \ HBRC wanted to sell it to pay for a sinking DAM In hindsight that would of been a great deal, not.

HBRIC have already cost Hawkes Bay millions, Dam, the ACC leasehold land deal which just keeps on giving ..... See More

Like · Reply · Message · 3w



Post Details ×



### Hawke's Bay Regional Council

Published by Amanda Dawson [?] - October 29 at 8:00 AM - @

Don't forget to come and see us at the Havelock North drop-in session Thursday 1st November from 3pm - 6pm at The Lantern Gallery, Havelock North Function Centre, 30 Te Mata Road, Havelock North. This is your chance to speak to staff and Councillors and have your say on our Port.



### **Drop-in Sessions**

Come and talk to us at one of our drop-in sessions. This is your chance to speak to staff and Councillors.

Waipukurau – Thursday 25 October, 3-6pm Civic Theatre Snug, 14 Northumberland St

Napier — Monday 29 October, 3-6pm Regional Council Chamber, 159 Dalton St

Hastings — Tuesday 30 October, 3-Spm - The Lounge, Hastings Baptist Church, cnr Karamu Rd South & Lyndon Rd

Havelock North — Thursday 1 November, 3-6pm The Lantern Gallery, Havelock North Function Centre, 30 Te Mata Rd

Flaxmere — Tuesday & November, 3-&pm Flaxmere Community Centre, 30 Swansea Rd

Wairoa - Thursday 8 November, 3-6pm Presbyterian Church Lounge, 98 Queen St

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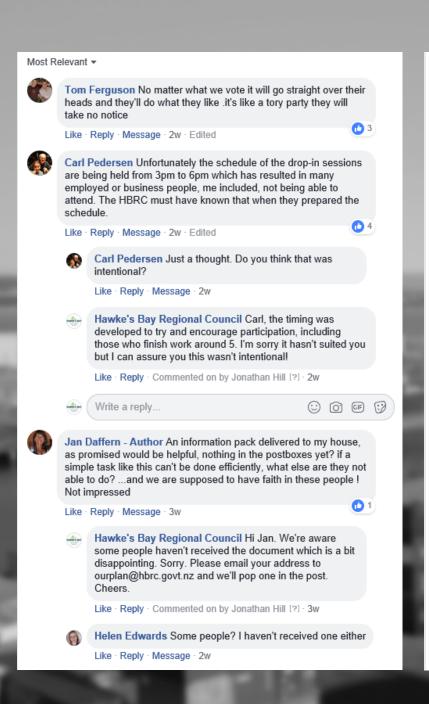
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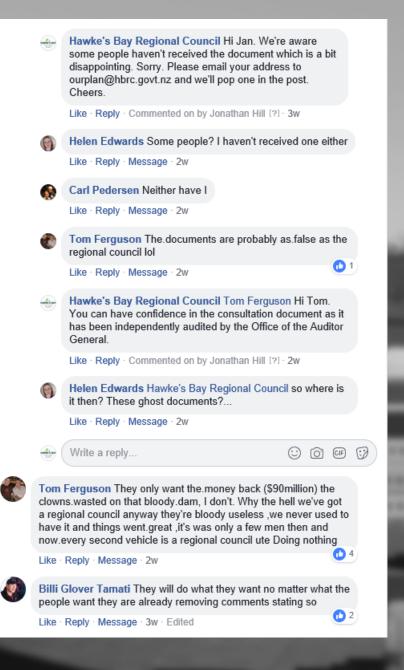
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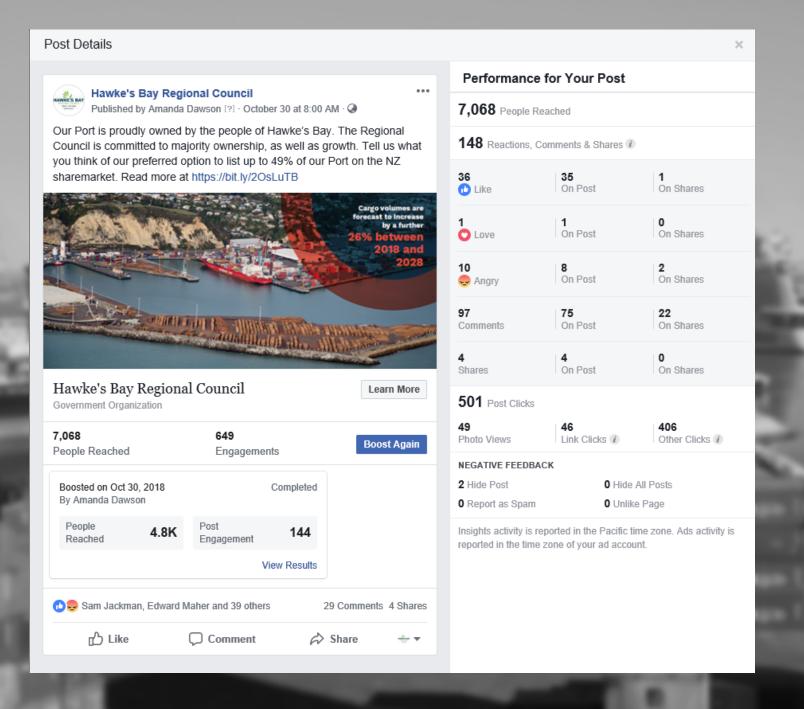
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Hawke's Bay Regional Council Good question. I don't know off the top of my head but I'll come back to you tomorrow.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Marc Van der Linden Give ratepayers first choice to own our port's shares

Like · Reply · Message · 3w · Edited



Hawke's Bay Regional Council Marc, fair point, Part of the appeal of this process is that locals will have an opportunity to invest directly in our Port and benefit from the growth of our region. We will certainly look at how we can support local investment if we end up going down this route. Thanks for the suggestion.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Deborah Burnside Upon asking if locals will have first dibs on the up to 49% I was told, by Council Officers no... that would not be possible. When I asked how much would be possible... 20% was offered as a suggestion, but not confirmed. What people don't understand ... See More

Like · Reply · Message · 3w



Write a reply..







Jean-Pierre Joseph Hallaux Sell but keep majority share. We need to look to the future. With this growth comes more jobs at the port. Hawke's Bay needs to keep up with the global economy too. Improved port = improved economy.

Like · Reply · Message · 2w



Hawke's Bay Regional Council That is the Council's preferred option - Option B. Regardless of the option you prefer or your point of view, please submit and have your

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Bryan Dew I would like current rate payers (i.e. The current owners) to have preferential options to participate in any share offers before they are placed on the open market. That way HB ratepayers can retain ownership if they wish to and increase the 51% majority held in the region.

Like · Reply · Message · 3w





Anna Lorck Better still why not look at keeping 100% local ownership in HB Unison, our other regional asset that which we also own could buy a shareholding and we'd get all the rebates and dividends as the Port grows win/win solution?

Like · Reply · Message · 3w



Duncan Macleod Bryan Dew how would you set the price?

Like · Reply · Message · 2w



Hawke's Bay Regional Council Gidday Bryan. If the Regional Council does go down this option one of the things it will look at is how it can facilitate local investment. One of the attractions of the option is that it does provide an opportunity for people to directly invest in the Port.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Anna Lorck Hawke's Bay Regional Council but it doesn't protect HB ownership.

Like · Reply · Message · 2w





Simon Thomas Henry Rose How about instead of floating on the stocks. Put the rates up and that % of rates increase is the % of the port each ratepayer owns. Then we all contribute and find returns in our "investment"

Like · Reply · Message · 3w





proposed in Option A, which sees Council taking on more debt and increasing rates to cover it. Currently the Port dividend offsets rates bills so that's not far off your suggestion. What about non-property owners but Hawke's Bay residents who might rent? But appreciate a good constructive suggestion. Cheers.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Deborah Burnside What about reduce your spending to offset the additional 50% you're proposing after only just adopting a near 30% increase... wasn't it? Council officers and the current CEO have over used the word 'prudent' at every presentation I've attended (4 in t... See More

Like · Reply · Message · 3w



David Roberts What about renters? Simple, make it optional for them to invest, but their landlord will have to pay for stakes anyway.

Like · Reply · Message · 3w



John Kent No sale ... Manage the Port within its means

Like · Reply · Message · 3w



Hawke's Bay Regional Council Gidday John. The Port's a good business. It is just at a point in its history and development where it needs major investment to cope with a booming HB economy. The Council is unanimous that the investment the Port needs must be made and that a new \$142 million wharf needs to be in operation in 2022 - pretty soon. What we're consulting on is how to fund this

Like · Reply · Commented on by Jonathan Hill [?] · 3w

investment. Make sure you have your say!



Carl Pedersen It has been known for many years that larger cargo ships were being built so the need for a longer wharf was no surprise. Maybe the HBRC should have been putting money aside for that instead of wasting \$20m on another project.

Like · Reply · Message · 3w



John Kent Hawke's Bay Regional Council Manage the port within its means actually means that if you want to increase the size of the wharf and dredge the channel you probably have to stop giving the profits away to hide the massive loss you made over the dam and ... See More

Like · Reply · Message · 3w



Bill Douglas Hawke's Bay Regional Council I will lend you some some, give me a proposal

Like · Reply · Message · 2w





Linda Axford It's owned by the people of Hawke's Bay, let's keep it that way.

Like · Reply · Message · 3w





Hawke's Bay Regional Council That's certainly an option out for consultation Linda, so make sure you submit. It just comes at a cost to ratepayers and requires Council to take on significant debt.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Deborah Burnside Council seemingly has no issues with taking on significant debt... blew multiple millions on a Dam that didn't go ahead.

Like · Reply · Message · 3w



Linda Axford amazing to spend all those millions seeing they didn't even have consent for the land swap ....

Like · Reply · Message · 3w



Jeanie Peters Ohh scary If you don't support us we'll up your rates What a polite threat!

Like · Reply · Message · 3w

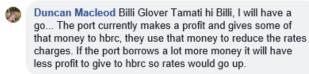


Like · Reply · Message · 2w · Edited



Billi Glover Tamati Hawke's Bay Regional Council if it comes at a cost to rate pavers that must mean it does not turn a profit and if that is so what investors would whant to invest in a non profit investment sounds contradictory to me. Please explain this gobbledygook

Like · Reply · Message · 3w · Edited



Like · Reply · Message · 2w



Sam Murphy How can someone own the Port with \$86 million owing. The Banks own it. Just like your house, or Credit Cards. if you have a loan from a bank, the bank owns it until you pay it off.

Like · Reply · Message · 3w



Hawke's Bay Regional Council Hi Sam, it's pretty common for commercial organisations to have a level of debt and the Port's current debt (at 2x its earnings) is at a sensible level. It however just cannot borrow as much as it needs to fund the step-change investment it now requires. Cheers

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Sam Murphy Please remember the Ratepayers are paying

Like · Reply · Message · 3w



Write a reply..











How strong is the balance sheet and cash flow and really with steady growth do we need to sell? Like · Reply · Message · 2w

lain Steedman Seems like a lot of smoke and mirrors at the outset

Anna Lorck Can you let us know why an unaudited submission

document has arrived in the letterbox today from the council where

the Option A box has been changed from "retain full ownership and

Jan Daffern - Author Yes, the audit disclaimer....pages

are a non-audited summary ....should raise concerns, who



Patrick Farrelly Bad idea, if you can't make it work as it stands you've got the wrong people running it, find someone that can.

Like · Reply · Message · 2w

control" to "ratepayers pay"?

is checking the checkers?

Like · Reply · Message · 3w

Like · Reply · Message · 3w

Write a reply...



Hine Johnston The Peoples Choice here it belongs to US, HBRC? No foreigh BUYERS . !!

Like · Reply · Message · 3w



2



John Kent What your projections fail to show is that if the wharf is 100 % owned by the council the entire profits from the port would be available to the ratepayers in 2028

Like · Reply · Message · 3w





Terry Leonard Stop spinning propaganda to divest ownership We will fight you tooth n nail to keep 100 % ratepayer ownership

Like · Reply · Message · 3w





Aria Sapphire Ngaronoa Can we get a cheque in the mail. Power cheques will be here soon

Like · Reply · Message · 3w



Bill Douglas Why do you not approach us Baby Boomers ratepayers and ask for a loan? I will

Like · Reply · Message · 2w



Geoffrey Bruce-Gordon When one use air points cards why not a card when you shop local a percent go's to the port tag to buyer name, this acts like a share which can be cash in after a number of years a type by local into one retirement as you buy things. Kiwi saving into the port too. Only Hawakes Bay people should own the port.





Deborah Burnside Arguably you are neither proud of local ownership nor committed to local ownership as your preferred option is to sell half of it. If you were proud of and committed to local ownership there would be a preferred option that did not involve selling the... See More

Like · Reply · Message · 3w



Like · Reply · Message · 2w



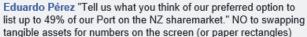














Like · Reply · Message · 3w





Sinclair Rangitane Mekjah White Tangatawhenua te matau a te ika a Maui...Kahungunu ki Wairarapa..and the list goes Onnnnnnnnnnn...

Like · Reply · Message · 3w



Epko Knol Dont !!!!! 60 2

Like · Reply · Message · 3w



Stryder McLean No no no no ! 😯 😯





Gordon Richard Rumpler no way

Like · Reply · Message · 3w



George Oconnor Don't sale.

Like · Reply · Message · 3w



Norm Laking Bad practice to sell our silverware.

Like · Reply · Message · 3w



Matt LeQuesne So why has the report from the NZ institute of Economic Research not been included in the information to the ratepayers?

Here is a link to the report. It makes some strong points about not increasing the wharf size at all. ... See More

Like · Reply · Message · 3w





Billi Glover Tamati Council will sell shares no matter what the people whant

Like · Reply · Message · 3w



Heki Paku 1 for you 2 for me and my mates.. 60 1





Billi Glover Tamati Council will sell shares no matter what the people whant

Like · Reply · Message · 3w



Heki Paku 1 for you 2 for me and my mates.. 60 1



Like · Reply · Message · 2w



Billi Glover Tamati Heki Paku your right they probably buy shares themselves in the so called non profit making buisiness and then use the investors as the excuse to up the

Like · Reply · Message · 2w



Sharon Matutinovich Billi Glover Tamati agree with you there. Don't know why they even are bothering to ask us what we want. They will sell it in the end anyway. I really don't like this council.

Like · Reply · Message · 2w



Billi Glover Tamati Sharon Matutinovich if anyone else can buy and make a profit why the hell would council sell easy because new owners will put the charges up strait away to increase profit as if the council did there would be an uproar wait and see if I'm right they th... See More

Like · Reply · Message · 2w



## Hawke's Bay Regional Council

Published by Amanda Dawson [?] - October 31 at 8:00 AM - @

Come and talk to us at our drop-in sessions coming up in Havelock North, Flaxmere and Wairoa. Then give us your feedback on the options to grow our Port. For more details head to: https://bit.ly/2OsLuTB



### **Drop-in Sessions**

Come and talk to us at one of our drop-in sessions. This is your chance to speak to staff and Councillors.

Waipukurau - Thursday 25 October, 3-6pm Civic Theatre Snug, 14 Northumberland St

Napier - Monday 29 October, 3-6pm Regional Council Chamber, 159 Dalton St

Hastings — Tuesday 30 October, 3-Spm - The Lounge, Hastings Baptist Church, cnr Karamu Rd South & Lyndon Rd

Havelock North - Thursday 1 November, 3-6pm The Lantern Gallery, Havelock North Function Centre, 30 Te Mata Rd

Flaxmere - Tuesday & November, 3-Spm Flaxmere Community Centre, 30 Swansea Rd

Wairoa - Thursday 8 November, 3-6pm Presbyterian Church Lounge, 98 Queen St

# Hawke's Bay Regional Council

Government Organization

5,219

People Reached

Reached

98

Engagements

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Boosted on Oct 31, 2018 By Amanda Dawson

People 4.1K

Engagement

View Results

Completed

72

Teresa Greekz, Stu Campbell and 18 others

2 Comments 3 Shares

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5,219 People Reached

39 Likes, Comments & Shares (i)

20 20 Likes On Post On Shares 16 10 On Shares Comments On Post Shares On Post On Shares

59 Post Clicks

Other Clicks (i) Photo Views Link Clicks (i)

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Anna Lorck Can you please explain why a non- audited consultation submission form has now been sent out to all residents that has changed Option A from "retain full ownership and control" to ratepayer pays"? Is that misleading and threatening ratepayers if they don't support selling half the Port?

Like · Reply · Message · 2w





Hawke's Bay Regional Council Kia ora Anna. Thanks for the question. The consultation submission form makes clear that it is a non-audited summary of the audited consultation document. It's not misleading or threatening because retaining full ownership and control will see the Coun... See More



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### Home | Hawke's Bay Regional Council

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?]



Anna Lorck Hawke's Bay Regional Council Excuses are not reasons for what is clearly a document aimed to insight fear in ratepayers to submit on your preferred option - Why not be truthful and upfront about the fact that this was never even put past the councillors and they're also asking questions about how this got out? Bad form - this process is becoming an absolute shambles.

Like · Reply · Message · 2w





Write a reply..







lan James Cook When will our copies arrive? Time is running out. I trust the date for submissions will be extended.

Like · Reply · Message · 3w





Hawke's Bay Regional Council Hi lan, thank you for letting us know that you haven't received one. We can definitely post one out to you - if you could please email your address to ourplan@hbrc.govt.nz or give us a call on 835 9200. You can also pick one up from the Regional Council offices, your local library or check it out online at www.hbrc.govt.nz.Thanks, Amanda

Like · Reply · Commented on by Amanda Dawson [?] · 3w



Ian James Cook Hawke's Bay Regional Council I have messaged thank you. 31 October 2018

Like · Reply · Message · 3w · Edited



David Hannay I dont know of anyone that has received it ...thats a great way to get what you want ..preferred option

Like · Reply · Message · 2w · Edited





David Hannay One hand you say you are protecting our water ways .. and on the other hand you encourage intensified farming and planting more fruit trees .. Sadly you can't have both, we have reached the tipping point there is no more water to give away

Like · Reply · Message · 2w · Edited





Hawke's Bay Regional Council David Hannay Hi David, I'm sorry that you haven't received it. If you email us your address now we will post you one. There's still heaps of time to have your say. Or you can access it at www.hbrc.govt.nz. There's an online submission form there too. Cheers.



HBRC.GOVT.NZ

## Home | Hawke's Bay Regional Council

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?]



Martin Eagle Hawke's Bay Regional Council love this comment, we know where to find you to send rates demands but if you want important information you have to ask! Even after claiming to send the information pack to all ratepayers lol Tui add

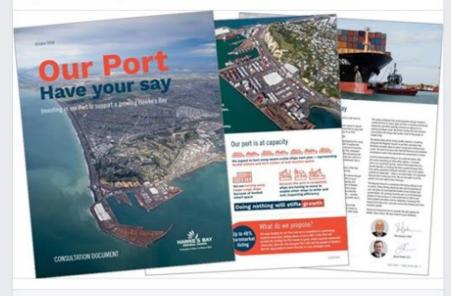
Like · Reply · Message · 2w



Published by Drew Broadley [?] - October 31 at 2:55 PM - @

The deadline for submissions on the Napier Port consultation has been extended by a week. The last day for submissions is now 22 November, so "everyone who wants to have a say can do so."

https://www.hbrc.govt.nz/our-coun.../.../latest-news/article/581





1,303	86			
People Reached	Engagements		Boost Post	
(1) Harry Brown, Bill Hort	ton and 2 others		5 Comments	
ր^் Like	Comment	⇔ Share	alian 🔻	

# Performance for Your Post 1,303 People Reached 20 Likes, Comments & Shares 5 Likes 5 On Post On Shares 15 13 On Shares Comments On Post On Post Shares On Shares 66 Post Clicks Link Clicks i Photo Views Other Clicks i NEGATIVE FEEDBACK O Hide Post O Hide All Posts O Report as Spam 0 Unlike Page

...

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Martin Eagle you can send me rates demands no problems but these tell you what I'll pay my regional rates when I get my info pack. Fair deal?

Like · Reply · Message · 3w



Hawke's Bay Regional Council Martin, hi. We're aware some people did not receive the document. While no distribution method is perfect, this is disappointing. Sorry. Please email your address to ourplan@hbrc.govt.nz and we'll get one out to you immediately. Thanks.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Aria Sapphire Ngaronoa That's what you said operator before elections. Before Labour got in. Investors have high altitude and underwater activities bringing in millions of cyber payload credits. So we shouldn't sell or be broke if we say give us a cut your in our territory. Most of the tech will be sold at the military hardware, software, weaponry sales. People have to put up with a lot of the activities that are conducted

Like · Reply · Message · 3w



Anna Lorck Can you please provide details of when and where the Port papers were distributed - and upload a report online? Apparently councillors have been told 95% have received it but every second person I've spoken to doesn't have it yet? You've told us thi... See More

Like · Reply · Message · 3w



Hawke's Bay Regional Council Anna we chose to have these placed into letterboxes as this way the documents reach more than just ratepayers - i.e. renters could also receive the information and have a say. The document has been online since 3 October at www.hbrc.govt.nz. People who want a copy can email us at ourplan@hbrc.govt.nz or call 835 9200.



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Home | Hawke's Bay Regional Council

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?] ·



Anna Lorck Hawke's Bay Council but it didn't get into people's letterboxes? What are you doing about it? There is a process people need to get these papers - it not up to people to have to reach you - you have a responsibility to reach them - if tge dustrubtuin went wrong fix it! And then give people a fair amount of time to submit.

Like · Reply · Message · 3w · Edited





Martin Eagle guess Waipukurau doesn't have letter boxes because any homeowner I have asked hasn't seen them

Like · Reply · Message · 3w



Martin Eagle and as to the comments that it has been online for viewing, I know of heaps of people who do not have a computer and are not tech confident so RELY on important information reaching them by traditional means

Like · Reply · Message · 3w



Martin Eagle and in case the council needs help have you considered doing what Telecom does with phone book? it gets to ALL households

Like · Reply · Message · 3w



Write a reply...







Aria Sapphire Ngaronoa Is the military going buy our port and will you pay outstanding debts with it, then get another loan out to do additional work on it

Like · Reply · Message · 3w



Aria Sapphire Ngaronoa I got told by the cochlea implant operators that the port and airport will be an international military base

Like · Reply · Message · 3w · Edited



Write a reply..







David Plowman When was the document to be delivered to residential addresses? We are on the napier hill and have not recieved it. Others I have spoken with have also not received it. I would suggest the mail out method of distribution is by far the most effective form of communication with the public so it is worrying that this has not occurred properly.

Like · Reply · Message · 3w





Hawke's Bay Regional Council Thanks for your comment David. You should have received it by now. If not, pls send your address to ourplan@hbrc.govt.nz and we will mail you a copy today, cheers Drew

Like · Reply · Commented on by Drew Broadley [?] · 3w





















































































































































































































































































#### Hawke's Bay Regional Council

Published by Amanda Dawson [?] - November 1 at 8:00 AM - @

Tell us what you think of our plan to fund the growth of our Port. Don't miss tonight's drop-in session in Havelock North from 3-6pm at the Lantern Gallery, Havelock North Function Centre. You can also check out our library displays or info at our Regional Council offices. Details at https://bit.ly/2OsLuTB



## Hawke's Bay Regional Council

Government Organization

4.340 People Reached

Boosted on Nov 01, 2018

By Amanda Dawson

105 Engagements

Completed

People 3.2K Reached

150 Engagement

View Results

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4,340 People Reached

30 Reactions, Comments & Shares (

18 🗘 Like	18 On Post	On Shares
2	2	0
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Aroha Kireka What does this do for the environment surrounding Napier and the shorelines surrounding Napier?

Like · Reply · Message · 3w





Hawke's Bay Regional Council Kia ora Aroha. The environmental issues associated with the new wharf were widely canvassed during the resource consent hearings. Interestingly enough, these consents were just granted yesterday so we should be able to see firsthand what the commissioners said about that

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Like · Reply · Message · 2w



Like · Reply · Message · 2w



Write a reply..











Like · Reply · Message · 3w



Anna Lorck They're not there yet doesn't start till 3pm?

Like · Reply · Message · 3w



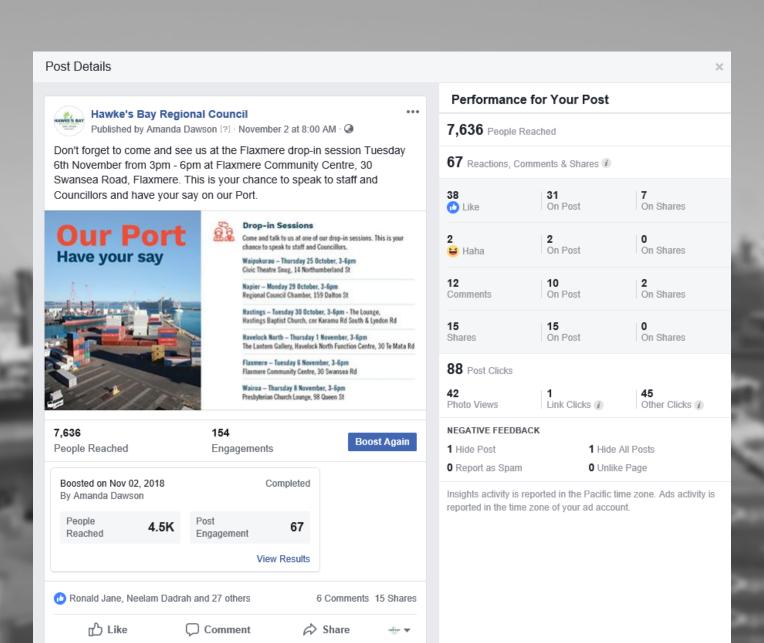
Levi Walford Sorry, I'm looking at the photo for the event

Like · Reply · Message · 3w



Hawke's Bay Regional Council Morning... it's a file photo from the consultation document of a similar event. Included just to give a steer as to what these sessions are like.

Like · Reply · Commented on by Jonathan Hill [?] · 3w





Matt LeQuesne Well here is an interesting article about one persons questions about the port finances not being answered.....

https://www.nzherald.co.nz/.../opinion/news/article.cfm...

Like · Reply · Message · 3w





Hawke's Bay Regional Council Just to let you know that this info was provided to the author of this piece just prior to it running...

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Anna Lorck Nice to see Flaxmere being included in the consultation - let's hope the council's been out letting people know it's on

Like · Reply · Message · 3w





Suzanne O'Connor Alan Himsworth Well here is an interesting article about one persons questions about the port finances not being answered.....

https://www.nzherald.co.nz/.../opinion/news/article.cfm...



NZHERALD.CO.NZ

Talking Point: Right, says Fred, where is the missing information?

Like · Reply · Message · Remove Preview · 3w





Hawke's Bay Regional Council Just to let you know that this info was provided to the author of this piece just prior to it running...

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Heather Mardon I am unable to make any of the drop in sessions due to work commitments and I live/work in a rural location. Where can I direct questions I have regarding the port?

Like · Reply · Message · 3w



Hawke's Bay Regional Council Heather, simply address them to ourplan@hbrc.govt.nz and we'll answer them for you straight away. Thanks for getting in touch.

Like · Reply · Commented on by Jonathan Hill [?] · 3w



Drew Hawthorne Great read thanks,

Like · Reply · Message · 3w



Mike Welsby Sell.

Like · Reply · Message · 3w



Drew Hawthorne Why sell based on what grounds.

Like · Reply · Message · 3w



Post Details



#### Hawke's Bay Regional Council

Published by Amanda Dawson [?] - November 5 at 12:00 PM - ᢙ

Don't forget to come and see us at the Wairoa drop-in session Thursday 8th November from 3pm - 6pm at the Presbyterian Church Lounge, 98 Queen Street, Wairoa. This is your chance to speak to staff and Councillors and have your say on our Port.



#### **Drop-in Sessions**

Come and talk to us at one of our drop-in sessions. This is your chance to speak to staff and Councillors.

Waipukurau - Thursday 25 October, 3-6pm Civic Theatre Snug, 14 Northumberland St

Napier — Monday 29 October, 3-6pm Regional Council Chamber, 159 Dalton St

Hastings — Tuesday 30 October, 3-6pm - The Lounge, Hastings Baptist Church, cnr Karamu Rd South & Lyndon Rd

Havelock North - Thursday 1 November, 3-6pm The Lantern Gallery, Havelock North Function Centre, 30 Te Mata Rd

Flaxmere - Tuesday & November, 3-6pm Flaxmere Community Centre, 30 Swansea Rd

Wairoa - Thursday 8 November, 3-6pm Presbyterian Church Lounge, 98 Queen St



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987 People Reached	<b>11</b> Engagements		Boost Post
Harry Brown			
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987 People Reached

1 Likes, Comments & Shares (i)

1 Likes	On Post	On Shares	
0 Comments	On Post	On Shares	
•			

10 Post Clicks

Shares

Photo Views Link Clicks i Other Clicks (i)

On Post

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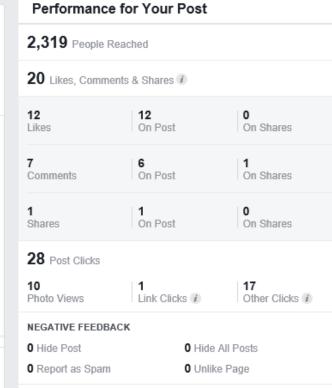


Published by Clare Hollings [?] - November 5 at 4:55 PM - 🕢

A reminder to come along to our drop-in session in Flaxmere on Tuesday 6th November from 3-6pm at Flaxmere Community Centre. This is your chance to speak to staff and Councillors and have your say on our Port.



Engagements



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People Reached

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Kahla Stevens Dont fix it if it aint broken

Like · Reply · Message · 3w



Billi Glover Tamati These meetings are just to let you speak your mind and for council to tell you what their intentions are. They are just going to condition you to their intentions Full Stop wait and see

Like · Reply · Message · 2w



Hawke's Bay Regional Council Billi, it was a good conversation in Flaxmere last night. I can't stress enough that there is a genuinely open mind from Council here and no decisions have been made. It's really important that people have their say - submission forms are available at www.hbrc.govt.nz



HBRC.GOVT.NZ

#### Home | Hawke's Bay Regional Council

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?]



Billi Glover Tamati Hawke's Bay Regional Council I find it very hard to believe there is no strategic plan. Did the discussion about possible sale to investors just happen over a brief discussion while having a cup of char. As I see it there is 1 of three choices sell sha See More

Like · Reply · Message · 2w



Hawke's Bay Regional Council Hi Billi, the Council has worked through this issue for almost two years - the reports of the Capital Structure Review which led this work are on www.hbrc.govt.nz. The Port already charges users for access to its services and for the Port's development... See More



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Home | Hawke's Bay Regional Council

Like - Reply - Remove Preview - Commented on by Jonathan Hill [?]



Billi Glover Tamati Hawke's Bay Regional Council well well no strategic plan you said two years discussion haha your funny no wonder your in council and all you have said you just repeated what I said in a fancy way so. I would like to know what level of degree did you ne... See More

Like · Reply · Message · 2w



Published by Clare Hollings [?] · November 5 at 7:19 PM · •

The Napier Port consultation document has been available online since 3 October. It was distributed to letterboxes from 15 October, but we are aware that some of you haven't received it. All the info - along with the online submission form - is on our website <a href="https://www.hbrc.govt.nz">www.hbrc.govt.nz</a>. If you would like a paper copy to look through please get in touch as we are happy to post one out to you. Just email your address to ourplan@hbrc.govt.nz or give us a call on 835 9200. There are also copies at the Regional Council offices or your local library.



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Hawke's Bay Regional Council is the regional authority...

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6,104
People Reached
Engagements

Boosted on Nov 06, 2018
By Clare Hollings

People
Reached
2.0K
Link Clicks
25

View Results

#### Performance for Your Post

6,104 People Reached

47 Reactions, Comments & Shares (i)

<b>15</b>	7 On Post	8 On Shares
1 •• Wow	On Post	1 On Shares
21 Comments	16 On Post	5 On Shares
10 Shares	10 On Post	On Shares

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Jan Daffern - Author Dropping a leaflet with the junk mail is not a consultation process, we are shareholders, we should be treated with respect.

Like · Reply · Message · 2w





Anna Lorck Please make a submission it's the only way we have any chance of being heard

Like · Reply · Message · 2w





Deborah Burnside You won't get to purchase shares. Only a very small portion of the shares will be sold to local investors. Double the amount of shares are proposed to be sold to put the remaining money into a 'managed fund'. The HBRC is in complete control of its s... See More

Like · Reply · Message · 2w



Linda Axford so the 142 million dollar wharf is only the FIRST step?

Like · Reply · Message · 2w · Edited



Hawke's Bay Regional Council Linda, the Port needs \$320 - \$350 million of funding over the next decade. The new wharf is approximately \$142 million with the remainder of funding required for replacing existing assets and increasing capacity / new assets. The consultation is on providing the funding to significantly reduce the Port's current debt, allowing it to begin to make these investments itself. Does this help?

Like · Reply · Commented on by Jonathan Hill [?] · 2w





Matt LeQuesne Hawke's Bay Regional Council is that to replace the 7 or 8 container trailers that have never been used and take up valuable space at the port?

Or is that to keep the 3 spare mobile harbour cranes going when they are not even used??... See More

Like · Reply · Message · 2w · Edited



Sam Murphy Hawke's Bay Regional Council What is the expectant income/ profit over the next ten years please?

Like · Reply · Message · 2w



Anna Lorck Perhaps each time you reply you should also explain that council wants to sell more so it can set up a Future Fund - for what and why?

Like · Reply · Message · 2w





Hawke's Bay Regional Council Anna Lorck Anna, the Council's preferred option would see a minority stake in the Port listed on the NZX. The proceeds go to clear the Port's current debt to allow it to reinvest. Additional proceeds are invested in a ring-fenced fund - the purpose of ... See More

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Anna Lorck How long is the fund ring-fenced for? Who decides the term and what are the conditions to ring fencina?

Like · Reply · Message · 2w



Matt LeQuesne Hawke's Bay Regional Council The finance companies used those kinds of terms lol.

Stick to looking after the environment that is your core business. ... See More

Like · Reply · Message · 2w



Hawke's Bay Regional Council Sam Murphy Hi Sam, the consultation document maps out on pages 12, 13, 14 the forecast port dividend over the period of the Council 2018 -2028 long-term plan (109.9 million total) and then also sets out what the port dividend plus investment returns equals over the same period but for each option, so you can compare. Hope this helps. Document at www.hbrc.govt.nz



HBRC GOVT NZ

# Home | Hawke's Bay Regional Council

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?]



Write a reply.







Alan Lawton \$320 -\$350 million seems a lot to build a single Wharf (6). Your consulation document doesn't exactly outline where / how this amount is to be spent! Is this money for other expansions at the Port, i.e new terminal/wharf builds for the cruise ships. etc. Office blocks etc. ??

Like · Reply · Message · 2w



Hawke's Bay Regional Council Kia ora Alan, the document outlines that \$142 million is the cost of a new wharf (6 Wharf). Approximately \$139 million is focused around replacing existing assets over the next decade and approximately \$39 million is for new assets and initiatives that enhance capacity at the Port. Hope this helps.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



John Kent It would help if you explained the cranes you just bought with the 86 million you borrowed are not big enough to unload the bigger ships you are wanting to build the wharf for

Like · Reply · Message · 2w



Write a reply..







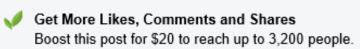
Mistik Hawea Sell it needs to be bigger I want to purchase shears

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The Port remains the region's single biggest economic enabler associated with around half of the region's economy and supporting about 27,000 full- and part-time jobs



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Patrick Farrelly Retain Ownership 100% 60 4



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Hawke's Bay Regional Council Patrick, that's one of the options. Please make sure you make a submission.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Helen Wenley Retain 100 % ownership. 101



Like · Reply · Message · 2w



Hawke's Bay Regional Council It's one of the options being consulted on... a submission form is available at www.hbrc.govt.nz and it can be all done online.



HBRC.GOVT.NZ

#### Home | Hawke's Bay Regional Council

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Helen Wenley Hawke's Bay Regional Council there is no address as to where to send the form.

Like · Reply · Message · 2w



Helen Wenley Hawke's Bay Regional Council there is no address as to where to send the form.

Like · Reply · Message · 2w



Hawke's Bay Regional Council The submission form is here - simply click the green 'submit' button when you've had your say: https://www.hbrc.govt.nz/.../your-portsubmission-form/



HBRC.GOVT.NZ

"Our Port - Have your Say" Submission Form | Hawke's...

Like · Reply · Remove Preview · Commented on by Jonathan Hill [?] ·



Helen Wenley Hawke's Bay Regional Council I mean the printed form.

Like · Reply · Message · 2w



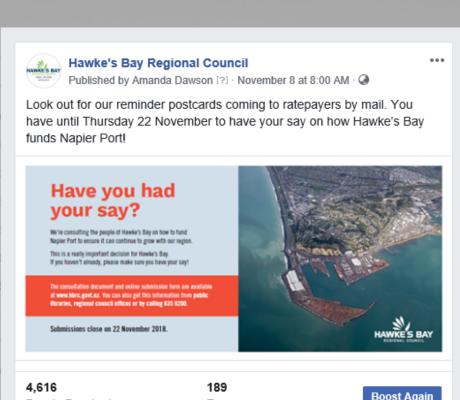
Hawke's Bay Regional Council They are being distributed across Hawke's Bay at the moment but please email your address to ourplan@hbrc.govt.nz and we'll post you a couple just to make sure.

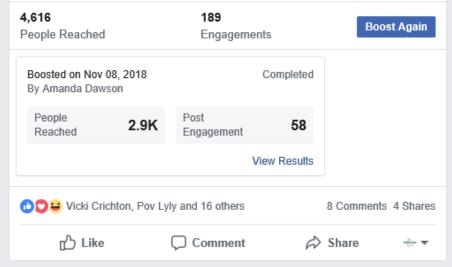
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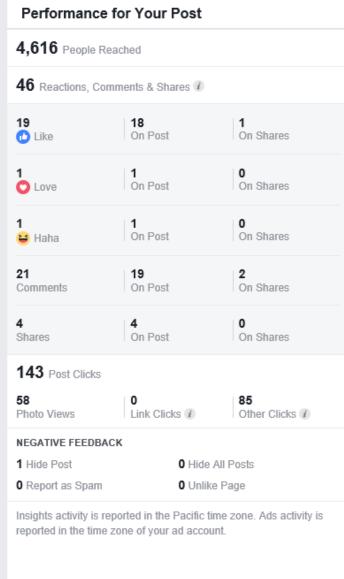


Daniel Dennehy Are these forms being sent to every HB rate payer or every HB resident?

Like · Reply · Message · 2w









Anna Lorck Why was this not done in the first place? - after the fact? - as you know thousands were missed, late, never arrived?

Like - Reply - Message - 2w



Hawke's Bay Regional Council Anna, we opted for the initial letterbox drop as we wanted to get the document out more broadly - i.e. not just to rate-paying property owners. We followed this up with another two page summary document and finally a reminder to ratepayers. We've tried to ensure widespread access to the info through a range of channels and to actively encourage participation.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Anna Lorck Hawke's Bay Regional Council but you failed to get the information to people in the first place. You had workshops when the majority of HB people are either working, and then driving home from work, collecting and looking after children, - nothing in the evening, nothing in the weekend. Sending important info with junk mail, use the electoral role - that's a very basic accurate tool to get to ALL residents.

Like · Reply · Message · 2w



Write a reply..









Susan Strong Are these reminding us to fill out the consultation papers we never received?

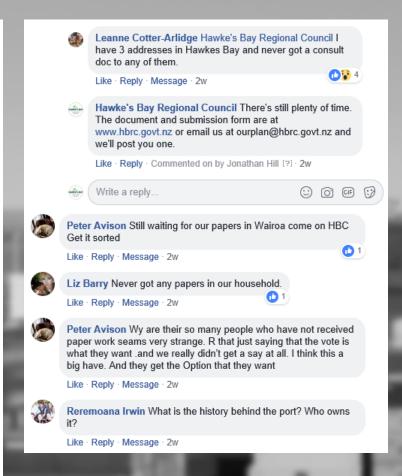
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Hawke's Bay Regional Council Hi Susan, if you didn't receive a copy of the consultation document, two things: sorry and yes. If you would like us to post you a copy with a submission form and freepost envelope please send your address to ourplan@hbrc.govt.nz and we'll do it straight away. The document and online submission form are also at www.hbrc.govt.nz. Thanks and look forward to hearing from you.



Hawke's Bay Regional Council Hi. There is a section in the consultation document on this history of the Port - you can get the document at www.hbrc.govt.nz - but the Port is owned by the Hawke's Bay Regional Council. Thanks and trust this helps. Like · Reply · Commented on by Jonathan Hill [?] · 2w Reremoana Irwin Thank you but Its not clear at all. How did HBRC acquire ownership? What or how much does Te Wairoa get out of this port? Like · Reply · Message · 2w Write a reply.. Melanie Stowe A bit sad, as I have just received a postcard with a bit of info directing me to a web site, but we have missed all the meetings .all been and gone. Not much use sending out this late Like · Reply · Message · 2w Deborah Burnside Yes Melanie there is... send a submission that says the lack of timely information to allow you to attend a public meeting means HBRC needs to delay any decision until all those that wanted information, wanted to attend, have an opportunity to do so. ... See More Like · Reply · Message · 2w Write a reply..







Peter Perreaux You do not get to sell our port until you fix the erosion issues you are causing!!!

Like · Reply · Message · 2w





Published by Amanda Dawson [?] - November 8 at 2:44 PM - @

Hi Wairoa! Don't forget to come and see us at the Wairoa drop-in session TODAY! This is your chance to speak to staff and Councillors and have your say on our Port.

You can come down anytime between 3pm - 6pm at the Presbyterian Church Lounge, 98 Queen Street, Wairoa.

We look forward to seeing you there.



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Linda Hawkins What was the date!!! ?

Like · Reply · Message · 2w

Peter Avison Still waiting for our papers but it will never turn up

Like · Reply · Message · 2w

Hawke's Bay Regional Council Peter, sorry they didn't arrive. Send us your address to ourplan@hbrc.govt.nz and we'll post you some immediately.

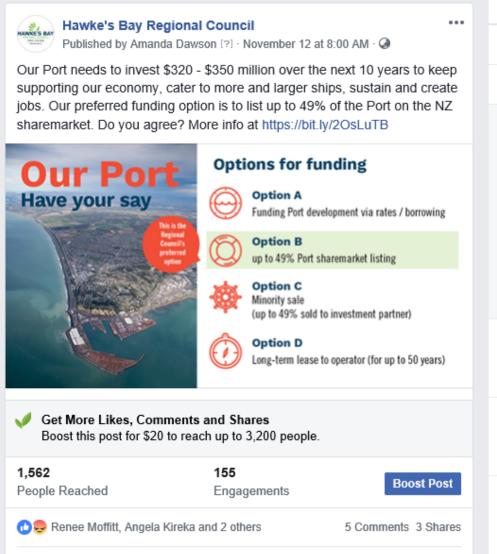
Like · Reply · Commented on by Jonathan Hill [?] · 2w

Peter Avison Hawke's Bay Regional Council we don't have a computer only have phone and no email address. And I am not the only one what's up get your act together.

Like · Reply · Message · 2w

Hawke's Bay Regional Council Peter, sorry. No distribution system is perfect but we have tried to get it out as widely as possible. If you call us tomorrow we'll post one to you: 06 835 9200.

Like · Reply · Commented on by Jonathan Hill [?] · 2w

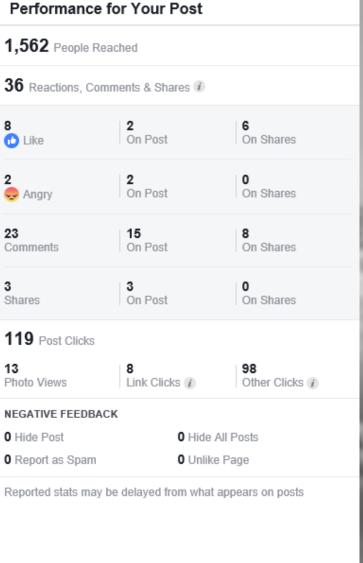


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Sarah Grant 'More and larger ships' ring some alarm bells. We need sustainable development, not just development at all costs. What's coming and going via these ships? Is it value added products or raw logs (and thousands of cattle...)? Are the imports plastic junk or high quality durable goods?

Like · Reply · Message · 2w



-

Hawke's Bay Regional Council Sarah, that's a really good question. Napier is primarily an export port and it connects our primary industries to global markets - think apples, logs, stonefruit. Tourism is also coming in greater numbers. So the Port is a facilitator of high-quality products that kiwis are typically proud of. Thanks for the question.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



1

Troy Bourke Do people realise that money doesn't include any new cranes for the wharf and the half pie cranes that are there currently just won't cut the mustard with the bigger vessels

Like · Reply · Message · 2w



Hawke's Bay Regional Council Hi Troy. Of the \$320 - \$350 million the Port will invest over the next decade, \$142 million will be in the new wharf, with an additional \$139 million in replacing existing assets and \$38 million in capacity enhancing investments.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Troy Bourke Hawke's Bay Regional Council so new cranes straight away or no?? U can use figures all u want but when the port was talking about it to the port workers they never stated they were buying new cranes in fact the opposite

Like · Reply · Message · 2w



Hawke's Bay Regional Council Kia Ora Troy. The Mobile Harbour Cranes are currently coping with 40 metre beam vessels and through technology the Port is increasing their capacity for even larger ships. There may come a time in the future when we need larger cranes and 6 Wharf is being built to accommodate those. Cheers.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Ben Lee Under the LTP it appears you plan to spend the investment fund of 70 million on environmental initiatives which will have the effect of slowing any growth in our region and stifling investment. Also the ports failure to responsibly deal with the ero... See More

Like · Reply · Message · 1w



Hawke's Bay Regional Council HI Ben, thanks for your comments. You raise some interesting points, including the need for care with charging customers for Port investments. This process is seeking to raise \$86.6 million to enable the Port's continued investment programme and this does represent a step-change in investment for the Port as it copes with very strong growth. Please make sure you have your say on this - it sounds to me like you have a preference for Option B, albeit at a reduced percentage floated? Cheers.

Like · Reply · Commented on by Jonathan Hill [?] · 1w



Nick Kelday Option E: User pays. If apples, logs and stonefruit are filling more and larger ships which improve producers' access to lucrative overseas markets, then perhaps those producers would like to share some of those profits with Council/society, and pay for the port expansion that will benefit them. The same applies to more and larger cruise ships, with bigger and bigger drinking water needs that Napier can ill-afford in high summer. Develop, yes, but sustainably, please.

Like · Reply · Message · 2w



Nick Kelday PS I know Option E would require borrowing, but Option A concerns me as it suggests that rates increases are the only option Council has to service debt. A bigger, better port would justify higher port fees, no?

Like · Reply · Message · 2w · Edited



Hawke's Bay Regional Council Morning Nick, borrowing in Option A does see ratepayers facing the costs of a total of \$103 million in new debt. The Port already builds the costs of operations into its user charges and levies and there's recent examples of this in action. There will always be charges for the users of the Port but they can't face the significant step-change in investment that the Port needs to prepare for the future alone. Thanks for the engagement.

Like · Reply · Commented on by Jonathan Hill [?] · 2w



Patrick Farrelly Absolutely not. Retain 100% Ownership! Sharpen your pencils, find someone who can strategize development. Utilize the rail & develop a bit more small scale coastal shipping. You do not need this PPP Corporate racket, all it will do is suck profits away from the Region & Community.

Like · Reply · Message · 2w



Most Relevant is selected, so some replies may have been filtered out.



Hawke's Bay Regional Council Patrick, thanks for your comments. There are two options being consulted on which preserve 100 per cent ownership: funding via Council debt / ratepayers and leasing the Port for up to 50 years to a third party operator. Regardless of the option you prefer, please make sure you submit. Submission form available at www.hbrc.govt.nz. Thanks

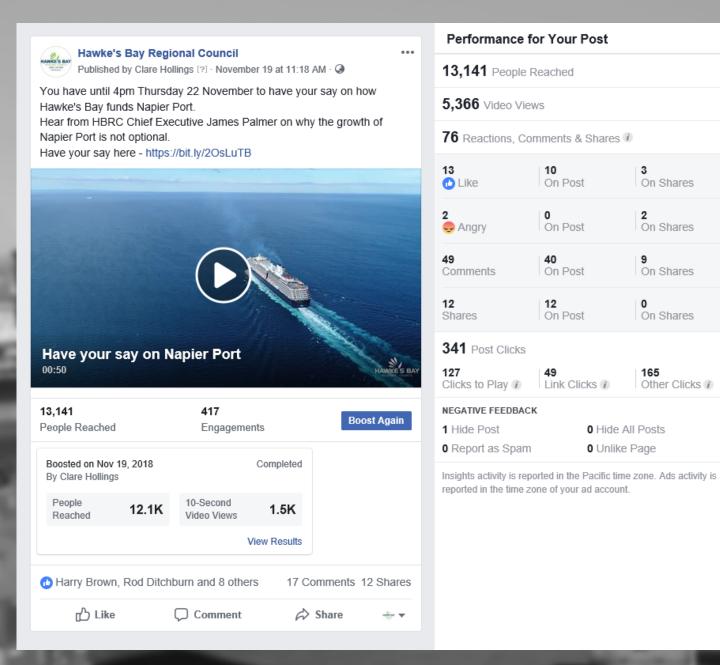
Like · Reply · Commented on by Jonathan Hill [?] · 2w





Patrick Farrelly Then Option A: (Retain 100% Ownership) is the only sound choice, all the rest are folly.

Like · Reply · Message · 1w



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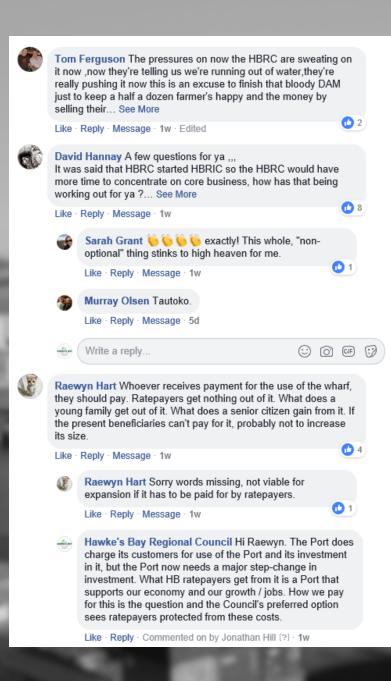
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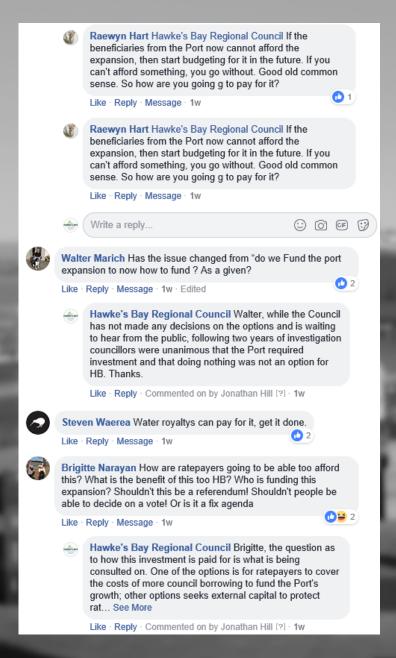
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Olivia LC Hemara Aiono Do not expand the Napier port. Who pays for the expansion? Tax payers. They are over taxed as it is. Think of the families living in the area. Look at the needs of the community first. Are there homeless? Are there jobs for all citizens? Are the wages ... See More

Like · Reply · Message · 1w



Hawke's Bay Regional Council Hi Olivia, thanks for getting in touch. The Port does need to expand as it is constrained and congested now and having to turn ships away. The Port underpins the HB economy and it needs to be able to continue to support our region. The question around how we pay for it is the issue - we're investigating a range of options and think it's really important that you tell us what you think. Thanks.

Like · Reply · Commented on by Jonathan Hill [?] · 1w



Olivia LC Hemara Aiono Hawke's Bay Regional Council I hope you would consider a community meeting where the

people can voice their opinions and maybe help find solutions to this situation. Thank you for your time

Like - Reply - Message - 1w

David Hannay have to turn ships away ..is that right ..can we have a list of ships you have turned away because of this congestion?

Like · Reply · Message · 1w



Olivia LC Hemara Aiono Hawke's Bay Regional Council we need proof of ships logs turned away we can not go on your word thank you

Like · Reply · Message · 1w





Hawke's Bay Regional Council Olivia and David, the consultation document is an audited document that has been comprehensively checked by Audit New Zealand. It notes that the Port does turn away larger ships routinely now as its wharves are not big enough and notes that this year it will turn away seven cruise ship requests, at a cost to the region of approximately \$3.5 million. The Port is hardworking but small and congested. Ships also routinely have to move away from berths to let others in and out. It is very tight there.

Like · Reply · Commented on by Jonathan Hill [?] · 1w



Hawke's Bay Regional Council Olivia LC Hemara Aiono Hi Olivia, we've held six community meetings over the last give weeks, as well as attended the Hawke's Bay and CHB Shows and held a public meeting. These have all been well promoted, including on this site. Once submissions close on Thursday we will also hold hearings - if you'd like to have your say at a hearing, please submit and ask to be heard. Thanks

Like - Reply - Commented on by Jonathan Hill [?] - 1w





Like · Reply · Message · 1w



Olivia LC Hemara Aiono Hawke's Bay Regional Council what happens to the reef when there is congestion in Port?

Tell me how you're protecting the reef the coral the sea beds ????

Like · Reply · Message · 1w



Olivia LC Hemara Aiono Steve Tipu n

Like · Reply · Message · 6d



Aria Sapphire Ngaronoa Can we just have a FB say https://m.facebook.com/story.php? story fbid=1854338941330539&id=100002633529781&ref=bookmarks

Like · Reply · Message · 1w



Hawkins Na Only four options that don't benefit the Napier rate payers what a have!!

Like · Reply · Message · 1w



Steven Waerea Napier? What about the rest of HB?

Like · Reply · Message · 1w



Hawke's Bay Regional Council Morning. The consultation has occurred across the whole of the Hawke's Bay. This is an issue for the whole of the region, not just Napier - from the forests in the north to the produce from CHB and the Heretaunga Plains. If there are other options you think are better, please let us know what they are. We'd appreciate that. Thanks.

Like · Reply · Commented on by Jonathan Hill [?] · 1w











Daphne Penelope Singh Here's a novel idea to pay for the port. How about we increase costs to the foreign companies taking products out of NZ they pay next to nothing for. Like the ones almost gifted forestry cutting rights and the ones exporting irrigation consents as bott... See More

Like · Reply · Message · 3d

Write a reply...



Linda Axford Why do need to compete with other cities?

Like · Reply · Message · 1w



Hawke's Bay Regional Council Linda, hi. This isn't about competing with other cities but it is about how we pay for the Port to grow to enable it to continue to serve our region. The Port's starting to struggle and needs to grow. Cheers.

Like - Reply - Commented on by Jonathan Hill [?] - 1w



Aria Sapphire Ngaronoa We can lead the frontier of a global centrifuge summit (high altitude satellite & drone control) to address global warming and disease control. Ask investors to invest in a center. Have an international sports team? Dunno what sport most of them are taken. https://youtu.be/9afTl9z5JHQ



Altom Tom For 300m+ Why not build a new fit for purpose port someone other than in the middle of napier? I'm not sure how the cities infrastructure can handle the proposed 100% in such a short time frame.

Like · Reply · Message · 1w



Hawke's Bay Regional Council Hi Altom. The \$320-\$350 million is fir a 10 year capital investment programme. Over the next few years the focus is squarely on building the new wharf (Wharf 6). The new wharf is required to ease congestion at the Port and enable safe and efficient ope... See More

Like - Reply - Commented on by Jonathan Hill [?] - 1w



Aria Sapphire Ngaronoa Raising money. I would mirror flip the design to with the natural wave direction and shut off gate when the iron pot over fill created one giant whirlpool. https://m.facebook.com/story.php? story fbid=1850423261722107&id=100002633529781&fs=0&focus comp

Like · Reply · Message · 1w



Aria Sapphire Ngaronoa The Rocky shore had work infestations. Accumulating to the North side of the port. How does one propose to monitor infectious disease harbouring there https://m.facebook.com/story.php?

story fbid=1854428881321545&id=100002633529781&ref=bookmarks

Like · Reply · Message · 1w



Murray Olsen The people of Hawkes Bay own the port, which has apparently paid a dividend which has allowed rates to be set not quite as high as they would be otherwise. The port is also in debt. Why is a dividend being paid while the port is in debt? If the port is... See More

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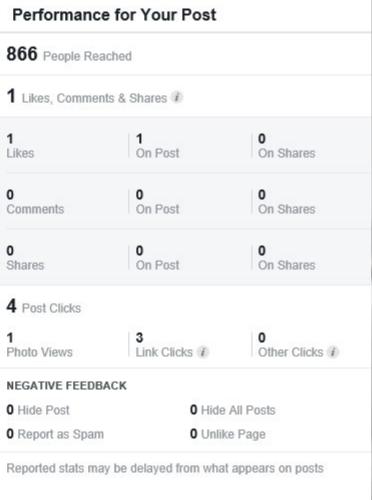


Hawke's Bay Regional Council Hi Murray, thanks for your comments. The Port has a moderate debt level because Hawke's Bay has already grown rapidly and the Port has invested to cope with it. Ratepayers have benefited from the dividends paid from the Port and will continue to do so .... See More

Like · Reply · Commented on by Jonathan Hill [?] · 5d













Rex Graham: Hawke's Bay engages on how to fund our Port

Fantastic level of engagement on port debate



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Celia Owen, Joanne Lawrence and Wendy Wood



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